

The Ultimate Guide to Finding Great Stocks at Good Prices

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In This Presentation



- Learn techniques for finding great stocks for your portfolio.
- Understand the basics of “stock screening” & tools available for the job.
- See examples of screening tools especially made for BetterInvesting members & clubs.
- Review advanced tips for data mining & portfolio/watch list management.

Before We Begin



- A few abbreviations:
 - **SSG**: Stock Selection Guide.
 - **BI**: BetterInvesting.
 - **ICLUB**: ICLUBcentral.

The Ongoing Search for Stocks



- **Buy-and-hold** investing does not mean **buy-and-never-sell**.
- Savvy investors know that **dynamic** portfolio management practices can improve returns over time, including:
 1. Adding to stock holdings when new capital is available.
 2. Replacing hyper-valued or fundamentally-challenged stocks.
 3. Improving overall quality or return of portfolio.
- All require discovery of **great stocks at good prices**.



Quickly Validate New Ideas

How SSG Users Process New Ideas



- Discipline increases chances of portfolio success over time.
 - Sticking to single approach in diversified portfolio can improve returns.
 - Scattershot approach to buying & selling stocks diminishes returns due to lack of focus on timeframe & exposure to market conditions & economic cycles.
- Once basics of SSG are understood, SSG serves as framework for initial look at new stock ideas, to establish search criteria & to conduct further research & analysis

SSS-Based First Impression



- Quick look at SSG makes it easy to pre-sort ideas into 1 of 3 buckets:
 - **“No”** – doesn’t fit SSG model; has no EPS; growth is inadequate or declining; P/Es excessively high.
 - **“Maybe”** – recent quarters not positive; positive growth but not enough history (yet); erratic growth that may be temporary.
 - **“Promising”** – consistent growth history; understandable current & historical P/Es; reasonable profit margin trends.
- **Maybe & Promising** stocks go onto Watch/Candidate List for monitoring & future analysis.

SSG Principles & Key Values



- Once you understand SSG, you can formulate & implement strategies to find interesting stocks to study.
- Without investing framework like SSG, finding 1 interesting stock out of ~8000 on North American exchanges is like finding needle in haystack.



Ways to Find Stock Ideas

Harvesting Ideas from Friends & the Media



- “Hot stock tips” frequently available from friends, family members, co-workers, professional analysts, websites, radio & TV programs.
- Vast majority of randomly-sourced ideas “don’t fit the model.”
- May be suitable for other investment strategies, but not suitable core holdings for BI-style investors.

Ideas from “Vetted” Sources



- Investors who share your approach can be rich, “better” source of stock ideas:
 - BetterInvesting magazine.
 - BetterInvesting First Cuts.
 - Fellow club members.
 - ***Investor Advisory Service & SmallCap Informer*** newsletters.

Using Power of Computer



- Computerized search techniques are even better, effective & efficient way to find stocks that fit the model & fill portfolio needs, such as:
 - Companies from particular sector/industry.
 - Companies of particular sizes, such as small/midsized.
 - Companies that pay desirable yields.
- Programs to search for stocks are known as “**screeners.**”



Stock Screening for Beginners

What Is Stock Screening?



- Use of computer database to search for portfolio **candidates**.
- Like wire screen, works by decreasing holes in netting to **prevent undesirable stocks from falling through**.
- Requires understanding of what you want & what you don't want in your portfolio.
- Never produces list of “buys,” only “possible buys.”
- For experienced investors, screeners save time & maximize efficiency of stock search process.

Sampling of Non-BI Stock Screeners



- AAll Stock Investor Pro (\$299/yr).
- Zacks (\$249/yr).
- SeekingAlpha (\$239/yr).
- FinViz.com.
- Yahoo! Finance.

Often focused on technical or exclude criteria such as long-term growth rates or relative profitability measures.

BI-Related Stock Screeners



- **BetterInvesting Online Tools** (\$145/yr): Includes basic screener.
- **StockCentral** (\$125/yr): Includes 3 basic easy-to-use screeners, for dividends, REITs, & general stocks).
- **MyStockProspector.com** (\$10/mnth or \$55/yr): Most comprehensive screener for SSG-style analysis.

BI Online Tools Company Search



- Included with BI Online Tools membership.
- Includes 6 Predefined Screens.
- Includes 13 Search Criteria for custom screens.

Search for a Company

Search Criteria

9 Yr Sales Growth (%):	Any
9 Yr Earnings Growth (%):	Any
5 Yr EPS R-squared:	Any
Size:	Small Medium Large
Sector:	Any
Dividend Yield (%):	Any
Pre-Tax Profit Trend:	Up Even Down
Return on Equity Trend:	Up Even Down
Morningstar Growth Grade:	Any
Morningstar Profit. Grade:	Any
Morningstar Financial Health:	Any
PE / Historical EPS Growth:	Any
Traded Exchange:	US Exchanges Only

[Search](#) [Reset Criteria](#)

Predefined Screens

Quality	?
Value	?
Quality + Dividend Yield	?
Small Company	?
Roster of Quality	?
A-List Stocks	?

Looking for more in-depth screening? Check out
MyStockProspector.com
 MyStockProspector

Filtered List

Show Filtered Companies	?
Clear Filtered List	

Sample Small Company Screen



9 Yr Sales Growth (%):	> 8%	▼
9 Yr Earnings Growth (%):	> 8%	▼
5 Yr EPS R-squared:	> 0.7	▼
Size:	Small Medium Large	
Sector:	Any	▼
Dividend Yield (%):	Any	▼
Pre-Tax Profit Trend:	Up Even Down	
Return on Equity Trend:	Up Even Down	
Morningstar Growth Grade:	>= B	▼
Morningstar Profit. Grade:	>= B	▼
Morningstar Financial Health:	>= B	▼
PE / Historical EPS Growth:	Any	▼
Traded Exchange:	US Exchanges Only	▼

- Uses pre-selected values in dropdown menus & clickable selectors.
 - Offers ease of use but can be imprecise.
- Can't select more than 1 sector.
- Results aren't customizable.
- Click Results header to sort.
- For Predefined Screens, click “?” icon to see criteria used.

Small Company Search Results



Show entries Search all columns:

Actions	Company	Ticker	Sector	Industry	Size	Sales Growth (%)	Earnings Growth (%)	EPS R2	Curr P/E
	CRA International Inc	CRAI	Industrials	Consulting Services	S	9.4	22.7	0.86	18.8
	Fulgent Genetics Inc	FLGT	Healthcare	Diagnostics & Research	S	113.4	286.1	0.71	0
	Halozyne Therapeutics Inc	HALO	Healthcare	Biotechnology	S	26.2	146.4	0.77	21.8
	Headwater Exploration Inc	CDDRF	Energy	Oil & Gas E&P	S	26.9	63.1	0.92	9.2
	Hudson Technologies Inc	HDSN	Basic Materials	Specialty Chemicals	S	19	50.7	0.78	9.1
	Mexco Energy Corp	MXC	Energy	Oil & Gas E&P	S	8.4	78.9	0.91	7
	Perficient Inc	PRFT	Technology	Information Technology Services	S	8.4	14.6	0.81	21.5
	Repligen Corp	RGEN	Healthcare	Medical Instruments & Supplies	S	34.8	26.8	0.96	63.5
	Victory Capital Holdings Inc	VCTR	Financial Services	Asset Management	S	21.9	93.9	0.9	9.7

Showing 1 to 9 of 9 entries

StockCentral Screener



General

Sector: In

Industry: In

Size: Any Min Any Max

Insider Ownership %: Any Min Any Max

Institutional Ownership %: Any Min Any Max

Market Cap: Any Min Any Max

Currency: Any

Growth

Hist Sales Growth % - 5 Years: Any Min Any Max

Hist EPS Growth % - 5 Years: Any Min Any Max

Valuation

PE Ratio: Any Min Any Max

Historical Value Ratio: Any Min Any Max

Relative Price: Any Min Any Max

Quality

Take Stock Quality Rating: Any Min Any Max

Debt-Equity Ratio: Any Min Any Max

ROE Trend: Any Min Any Max

Pre-tax Profit Margin Trend: Any Min Any Max

EPS R2 - 5 Years: Any Min Any Max

Current Dividend Yield %: Any Min Any Max

- Includes 7 Predefined Screens.
- Includes 18 search criteria.
- Can select Min & Max values for most fields, from pre-selected values.
- Can save created screens for future use.

Sample Small Company Screen



StockCentral > Screener Result

57 out of 8264 companies were found based on these criteria:

Sector Name Is Basic Materials; Sector Name Is Consumer Cyclical; Sector Name Is Consumer Defensive;
Sector Name Is Healthcare; Sector Name Is Communication Services; Sector Name Is Industrials;
Sector Name Is Technology; Company Size=Small; Minimum Historical 5 Yr EPS Growth=10;
Minimum Historical 5 Yr Sales Growth=10; Minimum PTP Margin Trend=Up; Minimum 5yr EPS R2=0.70;
Currency=USD;

[Download Excel Report](#)

- Criteria similar but not exactly same as BI Online Tools.
- Excludes Financials, Utilities, Energy, Real Estate sectors.

Small Company Screen Results



Symbol	Company	Industry	Sector	Co. Size	% 5-Yr EPS	% 5-Yr		5-Yr EPS R2	Currency	More
						Sales	PTP Trend			
ABCL	AbCellera Biologics Inc	Biotechnology	Healthcare	485.42	542.6	215.5	Up	0.76	USD	Report
ACMR	ACM Research Inc	Semiconductor Equipment & Materials	Technology	388.83	44.7	51.9	Up	0.84	USD	Report
ADUS	Addus HomeCare Corp	Medical Care Facilities	Healthcare	951.12	20.4	16.2	Up	0.95	USD	Report
CALX	Calix Inc	Software - Application	Technology	867.83	713.1	20.0	Up	0.73	USD	Report
CAMT	Camtek Ltd	Semiconductor Equipment & Materials	Technology	320.91	38.7	29.9	Up	0.82	USD	Report
CD	Chindata Group Holdings Ltd	Information Technology Services	Technology	675.82	397.4	143.7	Up	0.78	USD	Report
CLFD	Clearfield Inc	Communication Equipment	Technology	270.88	87.3	35.0	Up	0.91	USD	Report
CLMB	Climb Global Solutions Inc	Electronics & Computer Distribution	Technology	304.35	33.5	14.3	Up	0.77	USD	Report
COHU	Cohu Inc	Semiconductor Equipment & Materials	Technology	812.78	930.7	17.3	Up	0.73	USD	Report
CSV	Carriage Services Inc	Personal Services	Consumer Cyclical	370.17	44.4	10.1	Up	0.93	USD	Report
DAVA	Endava PLC	Software - Infrastructure	Technology	956.36	46.8	29.2	Up	0.86	USD	Report
DOCS	Doximity Inc	Health Information Services	Healthcare	419.05	258.1	53.1	Up	0.81	USD	Report
DRD	DRDGold Ltd	Gold	Basic Materials	335.60	204.3	18.1	Up	0.85	USD	Report
DSGX	The Descartes Systems Group Inc	Software - Application	Technology	486.01	34.5	15.1	Up	0.96	USD	Report
DVAX	Dynavax Technologies Corp	Drug Manufacturers - Specialty & Generic	Healthcare	722.68	760.0	215.3	Up	0.78	USD	Report

Download Results to Excel



	A	B	C	D	E	F	G	H	I	J	K
1	StockCentral > Screener Result 10/10/2023										
2	Symbol	Company Name	Industry Name	Sector	Company Size	H5YrEPSGr	H5YrSalesGr	PTPMarginTrend	EPS R2 5Yr	Currency	More Information in StockCentral
3	ABCL	AbCellera Biologics Inc	Biotechnology	Healthcare	485.42	5.43	2.15	Up	0.76	USD	TakeStock, Report
4	ACMR	ACM Research Inc	Semiconductor Equipment & Materials	Technology	388.83	0.45	0.52	Up	0.84	USD	TakeStock, Report
5	ADUS	Addus HomeCare Corp	Medical Care Facilities	Healthcare	951.12	0.2	0.16	Up	0.95	USD	TakeStock, Report
6	CALX	Calix Inc	Software - Application	Technology	867.83	7.13	0.2	Up	0.73	USD	TakeStock, Report
7	CAMT	Camtek Ltd	Semiconductor Equipment & Materials	Technology	320.91	0.39	0.3	Up	0.82	USD	TakeStock, Report
8	CD	Chindata Group Holdings Ltd	Information Technology Services	Technology	675.82	3.97	1.44	Up	0.78	USD	TakeStock, Report
9	CLFD	Clearfield Inc	Communication Equipment	Technology	270.88	0.87	0.35	Up	0.91	USD	TakeStock, Report
10	CLMB	Climb Global Solutions Inc	Electronics & Computer Distribution	Technology	304.35	0.33	0.14	Up	0.77	USD	TakeStock, Report
11	COHU	Cohu Inc	Semiconductor Equipment & Materials	Technology	812.78	9.31	0.17	Up	0.73	USD	TakeStock, Report
12	CSV	Carriage Services Inc	Personal Services	Consumer Cyclical	370.17	0.44	0.1	Up	0.93	USD	TakeStock, Report
13	DAVA	Endava PLC	Software - Infrastructure	Technology	956.36	0.47	0.29	Up	0.86	USD	TakeStock, Report
14	DOCS	Doximity Inc	Health Information Services	Healthcare	419.05	2.58	0.53	Up	0.81	USD	TakeStock, Report
15	DRD	DRDGold Ltd	Gold	Basic Materials	335.6	2.04	0.18	Up	0.85	USD	TakeStock, Report
16	DSGX	The Descartes Systems Group Inc	Software - Application	Technology	486.01	0.34	0.15	Up	0.96	USD	TakeStock, Report
17	DVAX	Dynavax Technologies Corp	Drug Manufacturers - Specialty & Generic	Healthcare	722.68	7.6	2.15	Up	0.78	USD	TakeStock, Report
18	ELA	Envela Corp	Luxury Goods	Consumer Cyclical	182.69	1.24	0.35	Up	0.91	USD	TakeStock, Report
19	ESEA	Euroseas Ltd	Marine Shipping	Industrials	182.69	15.3	0.52	Up	0.9	USD	TakeStock, Report
20	EXK	Endeavour Silver Corp	Other Precious Metals & Mining	Basic Materials	210.16	2.06	0.1	Up	0.8	USD	TakeStock, Report
21	FLGT	Fulgent Genetics Inc	Diagnostics & Research	Healthcare	618.97	13.27	1.76	Up	0.71	USD	TakeStock, Report
22	GNK	Genco Shipping & Trading Ltd	Marine Shipping	Industrials	536.93	10.93	0.12	Up	0.75	USD	TakeStock, Report

MyStockProspector



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Renewal date: 5/21/2024

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Featured Screen

ICLUB Growth Screen

Find companies with consistently above-average growth no matter what industry they might be in.

[MORE](#)



What's New

An updated list of the BetterInvesting Top 100 companies for 2022 is now available in Pre-Defined Screens.

[MORE](#)

Define
Criteria
1

View
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Software
to Help
Investors Identify
Specific
Stock
Characteristics.



My Saved Screens

1. Midsized Growth Stocks
2. Semi Equipment & Materials
3. SmallCaps #1
4. REIT - Retail

[MORE](#)



Predefined Screens

1. myICLUB Top 40 by Total \$
2. myICLUB Top 40 by # of Clubs
3. BetterInvesting Top 100 Companies
4. Value companies

[MORE](#)

Sample Small Company Screen



Selected Fields ✓ Select All 🗑 Delete Marked Items

Condition	Item	Criteria	Record Count
	Hist 5Yr Rev Gr(%)	8 <input type="text" value="2519.4"/> <input type="range" value="2519.4"/>	2695
AND	Hist 3Yr Rev Gr(%)	8 <input type="text" value="18806.4"/> <input type="range" value="18806.4"/>	2240
AND	Hist 1Yr Rev Gr(%)	8 <input type="text" value="100.0"/> <input type="range" value="100.0"/>	1739
AND	Last 4Q Rev Gr(%)	8 <input type="text" value="100.0"/> <input type="range" value="100.0"/>	1132
AND	Q Rev Gr(%)	8 <input type="text" value="100.0"/> <input type="range" value="100.0"/>	740
AND	Hist 5Yr EPS Gr(%)	8 <input type="text" value="2337.0"/> <input type="range" value="2337.0"/>	348
AND	Hist 3Yr EPS Gr(%)	8 <input type="text" value="29054.8"/> <input type="range" value="29054.8"/>	275
AND	Hist 1Yr EPS Gr(%)	8 <input type="text" value="100.0"/> <input type="range" value="100.0"/>	196
AND	Last 4Q EPS Gr(%)	8 <input type="text" value="100.0"/> <input type="range" value="100.0"/>	153

AND	Sales(\$)	100 <input type="range" value="100"/> 1000	59
AND	EPS R2 5yr	0.7 <input type="range" value="0.7"/> 1.00	26
AND	Trend PTI	++ + + Even +- - -	24
AND	Exchange	not in <input type="text" value="TSE; TSX;"/>	20
AND	Sector	not in <input type="text" value="Real Estate; Energy; Financial Services; Financial Services;"/>	12

Small Company Screen Report



Selected Fields		✓ Select All	🗑 Delete Marked Items
Symbol (mandatory field)			
Company Name	↑ ↓	<input type="radio"/>	
Sector	↑ ↓	<input type="radio"/>	
Industry	↑ ↓	<input type="radio"/>	
Sales(\$)	↑ ↓	<input type="radio"/>	
Trend PTI	↑ ↓	<input type="radio"/>	
Hist 5Yr Rev Gr(%)	↑ ↓	<input type="radio"/>	
Hist 5Yr EPS Gr(%)	↑ ↓	<input type="radio"/>	
Hist 3Yr Rev Gr(%)	↑ ↓	<input type="radio"/>	
Hist 3Yr EPS Gr(%)	↑ ↓	<input type="radio"/>	
Hist 1Yr Rev Gr(%)	↑ ↓	<input type="radio"/>	
Hist 1Yr EPS Gr(%)	↑ ↓	<input type="radio"/>	
Last 4Q Rev Gr(%)	↑ ↓	<input type="radio"/>	
Last 4Q EPS Gr(%)	↑ ↓	<input type="radio"/>	
Q Rev Gr(%)	↑ ↓	<input type="radio"/>	
EPS R2 5yr	↑ ↓	<input type="radio"/>	

- Select fields to show on results page, & order in which they appear.

Small Company Screen Results

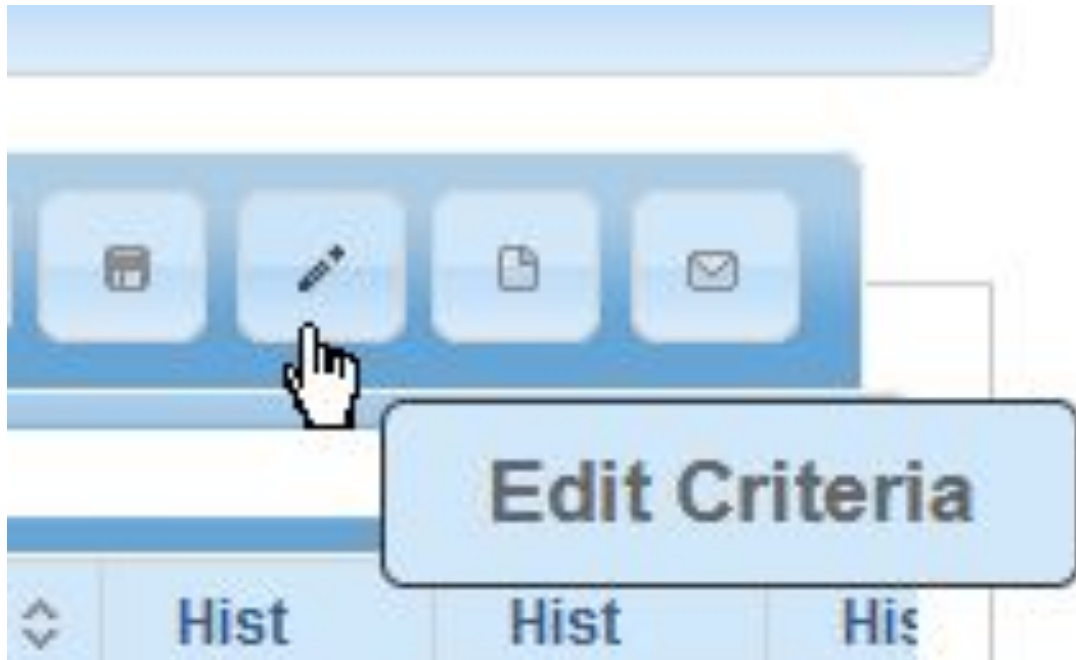


Results ↔ Expand Table ⊖ Exclude Industries ⊖ Exclude Junk 📄 ✎ 📄 ✉

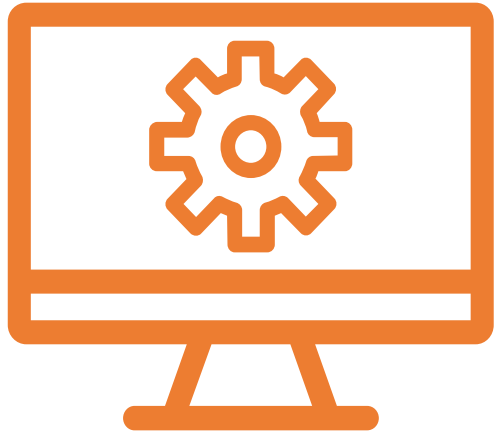
Show 25 entries Filter:

Symbol ▲	Company Name ◇	Sector ◇	Industry ◇	Sales(\$) ◇	Trend PTI ◇	Hist 5Yr Rev Gr(%) ◇	Hist 5Yr EPS Gr(%) ◇	Hist 3Y Rev Gr(%)
CD	Chindata Group Holdings Ltd	Technology	Information Technology Services	675.82	++	143.7	397.4	
DSGX	The Descartes Systems Group Inc	Technology	Software - Application	486.01	++	15.1	34.5	
PERI	Perion Network Ltd	Communication Services	Internet Content & Information	640.26	++	27.9	56.8	
PLPC	Preformed Line Products Co	Industrials	Electrical Equipment & Parts	637.02	+	10.3	21.2	
QLYS	Qualys Inc	Technology	Software - Infrastructure	489.72	-+	14.7	15.5	
SPSC	SPS Commerce Inc	Technology	Software - Infrastructure	450.88	+	16.4	20.0	
TGLS	Tecnoglass Inc	Basic Materials	Building Materials	716.57	++	15.7	88.7	
USLM	United States Lime & Minerals Inc	Basic Materials	Building Materials	236.15	++	12.3	22.0	
VTRU	Vitru Ltd	Consumer Defensive	Education & Training Services	254.90	++	19.4	579.3	

Share or Save Results



- Save screen for future use, Edit, Export in Excel format, or Email to another person.



Strategies for Screening

What Fundamental Screening Is *Not*



- Does not produce list of “buy now” stocks.
 - Research & analysis is **always** needed.
- Does not produce back-tested strategies for buying stocks.
- Does not provide “buy” confirmation for stocks that pass multiple screens driven by different investing styles.

Complicated Isn't Always Better



- Primary goal of screening: ***To eliminate inappropriate stocks.***
- Screening often works best with few “loose” criteria.
- Often incorporates fuzzy logic & relative comparisons.
- Analysis later helps you refine list.
- Screeners can be used in other useful ways (such as data mining current portfolio).

3 Steps to Screening



1. Define criteria (what you search).
2. Define report (what you see).
3. View results to find candidates worthy of further study.



Repeat as needed.



1. Define Criteria

What Makes a Stock Desirable?



(Pursuant to BetterInvesting guidelines):

- Good **growth** - Prospects of acceptable long-term growth of sales & earnings.
- Good **quality** - Well-managed profitability & high degree of consistency of results.
- Good **value** - Reasonably-valued compared to peers, company's history, future expectations.

Important Considerations



- “One size fits all” searches often are not effective.
- Companies of different sizes & in different industries have different characteristics.
- Often best to segregate searches by size of company:
 - Large vs. Midsized vs. Small.
- Often useful to segregate searches by sector or industry.
 - Financial Services & Real Estate stocks don’t use same metrics as other types of companies.
 - Utilities & Energy stocks don’t often fit BI model.



Get Started Quickly with Predefined Screens






MyStockProspector.com

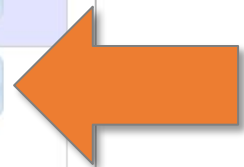


Pre-Defined Screens

Show 10 entries

Search:

Name	Description	Action
BetterInvesting 1	Companies with consistent 10-year revenue and EPS growth rates greater than 15%, with stable pre-tax profit margins and returns on equity, and selling below their historical average P/E ratios.	
BetterInvesting 2	Companies with historical and projected 5-year EPS growth rates greater than 15%, currently selling at P/E Ratios below their historical EPS growth rates, and with projected total return greater than 15%.	
BetterInvesting Top 100 Companies	The most popular 100 stocks held by BetterInvesting member investment clubs as of year-end 2022.	
Growth Companies	Companies with consistent historical 5-year EPS and revenue growth rates and projected EPS growth rates greater than 15%, currently selling at P/E Ratios below their average historical P/E Ratios.	
ICLUB Growth	Companies that are growing EPS and revenues faster than their industry averages over the past 1-, 3-, and 5-year periods, and that are of acceptable or desirable quality.	



▶ **Current Screen**

▶ **Selected Criteria**

Results

↔ Expand Table

⊗ Exclude Industries

⊗ Exclude Junk



Show 25 entries

Filter:

Symbol	Company Name	Exchange	Industry	Current Price	Hist 5Yr Rev Gr	Hist 5Yr EPS Gr	Proj 5 Yr EPS Gr	Implied Gr	Current PE
AX	Axos Financial Inc	NYS	Banks - Regional	37.93	15.1	18.7	16.3	15.3	7.4
BLD	TopBuild Corp	NYS	Engineering & Construction	245.09	19.3	43.2	20.0	19.5	13.1
DSG.TO	The Descartes Systems Group Inc	TSE	Software - Application	101.30	15.1	34.5	16.9	5.3	77.3
DSGX	The Descartes Systems Group Inc	NAS	Software - Application	74.06	15.1	34.5	16.9	6.9	56.5
FCNCA	First Citizens BancShares Inc	NAS	Banks - Regional	1,352.34	24.9	18.2	17.1	11.4	1.8
FFBB	FFB Bancorp	PINX	Banks - Regional	68.15	32.4	42.0	20.0	21.7	6.8
FRSB	First Resource Bancorp Inc	PINX	Banks - Regional	11.45	15.4	27.9	17.0	11.0	6.3
IBP	Installed Building Products Inc	NYS	Residential Construction	120.65	17.9	42.4	20.0	29.9	14.2
MHO	M/I Homes Inc	NYS	Residential Construction	79.90	17.2	51.3	20.0	19.0	4.7

▶ **Current Screen**

▼ **Selected Criteria**

			Count
and	Hist 5Yr EPS Gr(%)	between 15 and 2337.0	
and	EPS R2 5yr	between 0.95 and 1.00	
and	Hist 5Yr Rev Gr(%)	between 15 and 2519.4	
and	Proj 5 Yr EPS Gr(%)	between 15 and 100.0	
and	Rel Value	between 0.00 and 1	

[Edit Criteria](#)

Results

↔ Expand Table

⊗ Exclude Industries

⊗ Exclude Junk



Show **25** entries

Filter:

Symbol ▲	Company Name ◆	Exchange ◆	Industry ◆	Current Price ◆	Hist 5Yr Rev Gr ◆	Hist 5Yr EPS Gr ◆	Proj 5 Yr EPS Gr ◆	Implied Gr ◆	Current PE ◆



Create Your Own Screen

Moving to the Next Level

Sample Midsized Growth Screen



- Appropriate Size
 - TTM Sales between \$1 & \$10 billion.
- Strong Growth
 - Sales & EPS Growth > 12% (last 5 years).
- Consistent Growth
 - $R^2 > 0.80$.
- High Quality
 - Margins stable or better (PTI Rating > 3).
 - Margins better than competitors (Avg 5-Yr PTI% > Industry Average).

Later add in:

- Reasonable Value
 - PEG Ratio between 0.75 and 1.2.
 - Relative Value between 0.75 and 1.2.

1. Define Your Own Criteria



- Select item from Field List of 120+ items in 8 groups.
 - Click arrow button to add.
- Select Condition & enter Criteria limits.
 - Type numbers or use slider bar.
 - Minimum & maximum values of selection is displayed.
- Click “Field Totals” to see count of companies that pass each single criteria.
- Click “Running Totals” to see count of companies that pass all criteria.
 - Aim for 15-50 results.



- Growth**
- Value
- Quality
- Safety
- Projection
- Proxy Judgment
- Trend
- Other

Field List

- Hist 10Yr Rev Gr(%)
- Hist 5Yr Rev Gr(%)
- Hist 3Yr Rev Gr(%)
- Hist 1Yr Rev Gr(%)
- Last 4Q Rev Gr(%)
- Q Rev Gr(%)
- Hist 10Yr EPS Gr(%)
- Hist 5Yr EPS Gr(%)
- Hist 3Yr EPS Gr(%)
- Hist 1Yr EPS Gr(%)
- Last 4Q EPS Gr(%)
- Q EPS Gr(%)
- Hist 5Yr Price Gr(%)
- Hist 3Yr Price Gr(%)
- Hist 1Yr Price Gr(%)
- Div Gr(%)



Selected Fields

Currently you haven't selected any report criteria.

Start Over | Report Fields | Results | Pin Toolbar | Field Totals | Running Totals

- Growth
- Value
- Quality**
- Safety
- Projection
- Proxy Judgment
- Trend
- Other

Field List
Rev R2 10Yr
Rev R2 5Yr
Rev R2 3Yr
EPS R2 10yr
EPS R2 5yr
EPS R2 3yr
Dividend R2 10Yr
Com Equity R2 10Yr
Avg 5Yr ROE(%)
Avg 5Yr PTI(%)
Trend ROE
Trend PTI
ROE Rating
PTI Rating
Inventory Turnover

Selected Fields						Select All	Delete Marked Items
Condition	Item	Criteria	Criteria	Record Count			
	Sales(\$)	1000		10000	1633		
AND	Hist 5Yr Rev Gr(%)	12		2519.4	523		
AND	Hist 5Yr EPS Gr(%)	12		2337.0	298		
AND	EPS R2 5yr	.8		1.00	88		
AND	PTI Rating	3		6	81		
AND	Avg 5Yr PTI(%)	IA-Curr		24344.7	43		



2. Define Report

2. Define Report



- Purpose: Set order & choose additional items to display on results.
 - For instance, add ticker, industry, sector, recent growth rates.
- Select item from Field List of 120+ items in 8 groups.
 - Click arrow button to add.
- Click & drag to re-order.

Start Over

Report Fields

Results

Pin Toolbar

Growth

Value

Quality

Safety

Projection

Proxy Judgment

Trend

Other

Field List

Hist 10Yr Rev Gr(%)

Hist 3Yr Rev Gr(%)

Hist 1Yr Rev Gr(%)

Last 4Q Rev Gr(%)

Q Rev Gr(%)

Hist 10Yr EPS Gr(%)

Hist 3Yr EPS Gr(%)

Hist 1Yr EPS Gr(%)

Last 4Q EPS Gr(%)

Q EPS Gr(%)

Hist 5Yr Price Gr(%)

Hist 3Yr Price Gr(%)

Hist 1Yr Price Gr(%)

Div Gr(%)

Book Value Gr(%)

Cash Flow Gr(%)

Implied Gr(%)

Hist Share Gr(%)



Selected Fields

Select All

Delete Marked Items

Symbol (mandatory field)

Sales(\$)

Hist 5Yr Rev Gr(%)

Hist 5Yr EPS Gr(%)

EPS R2 5yr

Trend PTI

PTI Rating

Avg 5Yr PTI(%)



3. View Results

3. View Results



- Use “Show entries” dropdown to select # of results to view on single page.
- Click column header to sort ascending/descending order.
- Click company to display popup graph.
 - Arrow key to move to next company.
- “Expand Table” to display wider report on screen.
- “Selected Criteria” to edit.
- “Current Screen” to save for future use.
- “Export Results” to save report in Excel format (CSV).

Results

Expand Table

Exclude Industries

Exclude Junk



Show 25 entries

Filter:

Symbol	Sector	Industry	Sales(\$)	Hist 5Yr Rev Gr(%)	Hist 5Yr EPS Gr(%)	EPS R2 5yr	Trend PTI	PTI Rating	Avg 5Yr PTI(%)
ABCB	Financial Services	Banks - Regional	1,048.59	22.2	20.1	0.85	++	6	40.8
AMRC	Industrials	Engineering & Construction	1,824.42	22.4	21.5	0.98	++	6	5.5
ATKR	Industrials	Electrical Equipment & Parts	3,913.95	21.4	76.2	0.86	++	6	17.1
BKE	Consumer Cyclical	Apparel Retail	1,345.19	12.7	32.2	0.89	++	6	19.9
BLD	Industrials	Engineering & Construction	5,008.74	19.3	43.2	0.98	++	6	11.4
BOOT	Consumer Cyclical	Apparel Retail	1,657.62	23.1	52.2	0.85	++	6	10.5
BRO	Financial Services	Insurance Brokers	3,563.20	14.9	18.8	1.00	+	4	23.5
CPRT	Industrials	Specialty Business Services	3,869.52	19.0	20.9	0.98	Even	3	38.3
DECK	Consumer Cyclical	Footwear & Accessories	3,627.29	16.9	23.3	0.98	Even	3	17.7
DQ	Technology	Semiconductor Equipment & Materials	4,608.35	101.8	161.1	0.82	++	6	37.5
FN	Technology	Electronic Components	2,645.24	14.4	22.7	0.90	++	6	8.5
FNV	Basic Materials	Gold	1,315.70	20.1	47.6	0.86	++	6	54.1
FNV.TO	Basic Materials	Gold	1,315.70	20.1	47.6	0.86	++	6	54.1
FOR	Real Estate	Real Estate - Development	1,519.10	51.4	66.9	1.00	++	6	11.5
FOXF	Consumer Cyclical	Auto Parts	1,602.49	27.8	23.4	0.81	Even	3	14.0

Interpreting Results



- Sort by any column to find fastest growing, smallest/largest, “clusters” in sector/industry, etc.
- Database includes average for industries – if these appear in results, click **Exclude Industries** button.
- Click **Exclude Junk** to remove companies you set as undesirable in **Junk Screen** in **My Saved Screens**.

Save Screen for Future Use



Renewal date: 5/21/2024

Home | Define Criteria | Define Report | **View Results** | My Saved Screens | Pre-Defined Screens | Help

Current Screen


Screen Name


Description

 Save

Selected Criteria

Results

 Expand Table

 Exclude Industries

 Exclude Junk



Show entries

Filter:

Symbol	Sector	Industry	Sales(\$)	Hist 5Yr Rev Gr(%)	Hist 5Yr EPS Gr(%)	EPS R2 5yr	Trend PTI	PTI Rating	Avg 5Yr PTI(%)
ABCB	Financial Services	Banks - Regional	1,048.59	22.2	20.1	0.85	++	6	40.8
AMRC	Industrials	Engineering & Construction	1,824.42	22.4	21.5	0.98	++	6	5.5
ATKR	Industrials	Electrical Equipment & Parts	3,913.95	21.4	76.2	0.86	++	6	17.1
BKE	Consumer Cyclical	Apparel Retail	1,345.19	12.7	32.2	0.89	++	6	19.9



Advanced Tips

Gaining Proficiency

Set Up Your Personal Junk Screen



- Used to identify companies you rarely/never wish to consider:
 - Penny stocks.
 - Companies with no earnings.
 - Companies listed on non-US exchange.
 - Specific sectors or industries.
- Must define before can use for first time.
- Results display of search offers opportunity to “Exclude Junk” from results.

Set Up Junk Screen in My Saved Screens






Showing 1 to 50 of 52 entries

First Previous 1 2 Next Last

▼ Junk Screen

The Junk Screen is used to identify companies you consider to be “junk,” such as penny stocks or companies with no earnings. Once defined with your personal criteria, the Results display of any search will offer you the opportunity to “Exclude Junk” from your results.

Name	Description	Action
My Junk Screen	Criteria that defines what you consider to be junk companies	  

Showing 1 to 1 of 1 entries

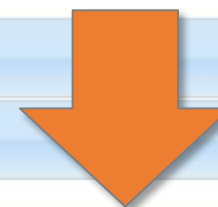


Include/Exclude Junk



▶ Current Screen

▶ Selected Criteria



Results

↔ Expand Table

⊗ Exclude Industries

⊗ Include Junk



NOTE: **Junk companies** have been removed from your results.

Show 25 entries

Filter:

Symbol ▲	Sector ⇅	Industry ⇅	Sales(\$) ⇅	Hist 5Yr Rev Gr(%) ⇅	Hist 5Yr EPS Gr(%) ⇅	EPS R2 5yr ⇅	Trend PTI ⇅	PTI Rating ⇅	Avg 5Yr PTI(%)
ABCB	Financial Services	Banks - Regional	1,048.59	22.2	20.1	0.85	++	6	40.0
AMRC	Industrials	Engineering & Construction	1,824.42	22.4	21.5	0.98	++	6	5.0
ATKR	Industrials	Electrical Equipment & Parts	3,913.95	21.4	76.2	0.86	++	6	17.0
BKE	Consumer Cyclical	Apparel Retail	1,345.19	12.7	32.2	0.89	++	6	19.0

Nested Conditions



- Use OR with parentheses to group criteria.
- **GREAT IDEAS:**
 - Search for 5-year growth rates but add 3-year growth criteria for companies with 4 years of history.
 - Add current stocks or watch list to results.

Selected Fields		✓ Select All	🗑 Delete Marked Items
Condition	(Item	Criteria) Record Count
	(Sales(\$)	50 <input type="text"/> <input type="range"/> 500 <input type="text"/>	
AND	ROE Rating	2 <input type="text"/> <input type="range"/> 6 <input type="text"/>	
AND	PTI Rating	2 <input type="text"/> <input type="range"/> 6 <input type="text"/>	1378
AND	(Hist 5Yr Rev Gr(%)	15 <input type="text"/> <input type="range"/> 100 <input type="text"/>	
AND	Hist 5Yr EPS Gr(%)	15 <input type="text"/> <input type="range"/> 100 <input type="text"/>	
AND	EPS R2 5yr	0.85 <input type="text"/> <input type="range"/> 1.00 <input type="text"/>	24
OR	(Num Yrs of Data	0.00 <input type="text"/> <input type="range"/> 4 <input type="text"/>	
AND	Hist 3Yr Rev Gr(%)	15 <input type="text"/> <input type="range"/> 23008.8 <input type="text"/>	
AND	Hist 3Yr EPS Gr(%)	15 <input type="text"/> <input type="range"/> 3314.8 <input type="text"/>	

Add Current Portfolio Stocks



- Manually add symbols to any screen.
 - Can quickly compare key metrics of screen results to current holdings.
 - Format: Symbol in CCRD; INMD; KAI; PRFT;
- **GREAT IDEA:** Use to manage your watch list.
 - Create screen of watched stocks.
 - Create report with whatever metrics you want to see.
 - Save to **My Saved Screens** & review periodically.

Create Screen Just of Symbols



Selected Fields ✓ Select All 🗑 Delete Marked Items

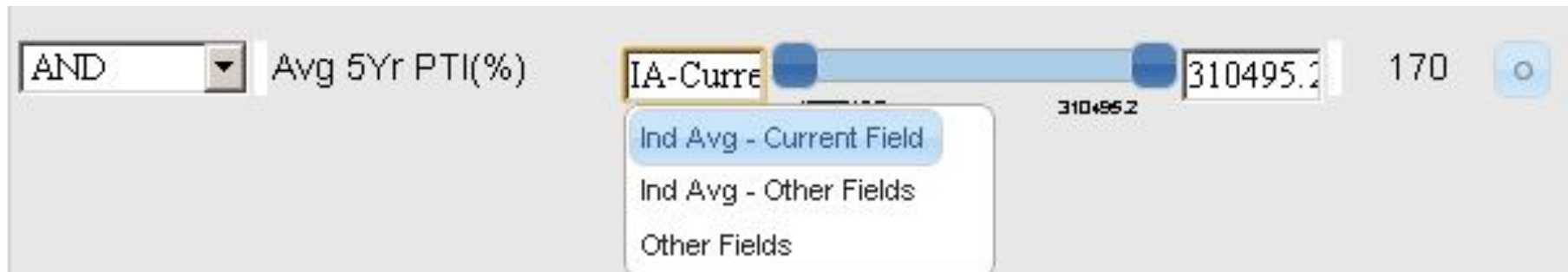
Condition(Item	Criteria	Record Count
	<u>Symbol</u>	in <input type="text" value="in"/>	

ACU; AFYA; AL; AMN;
AMOT; AQN; ASGN;
BOOT; CCS; CRAI; CRSR;
CVCO; DLHC; DOC; EDUC;

Research Industries



- Allows screening by industry average for all fields.
- Right-click in minimum or maximum Criteria entry box to select Industry Average for that criteria.
- **GREAT IDEA:** Compares stock's Average 5-year Pre-Tax Income % to average of its industry:



The screenshot shows a software interface for setting criteria. On the left, there is a dropdown menu set to 'AND' and a text box containing 'Avg 5Yr PTI(%)'. To the right of this is a criteria entry box with a blue slider. The slider is positioned at the right end, with a value of '310495.2' displayed in a text box next to it. A right-click context menu is open over the slider, showing three options: 'Ind Avg - Current Field' (highlighted in blue), 'Ind Avg - Other Fields', and 'Other Fields'. To the right of the slider, there is a '170' value and a circular icon.

PTI & ROE Ratings



- Numerical representation of Section 2 SSG trend for PTI (pre-tax income) & ROE (return on equity).
- Ranked from 0 (lowest) to 6 (highest)

Trend PTI/ROE	PTI/ROE Rating
++	6
+	5
+-	4
Even	3
-+	2
-	1
--	0

Exporting to Excel



- “Export Results” to save CSV (Comma-Separated Values”) file.
- Text formatted file readable in Excel (ignore formatting message when opening file).

Exported Results in Excel



StockCentral_Screener.xls - Excel

File Home Insert Page Layout Formulas Data Review View Help Acrobat Tell me what you want to do

Clipboard Font Alignment Number Styles Cells Editing

M6

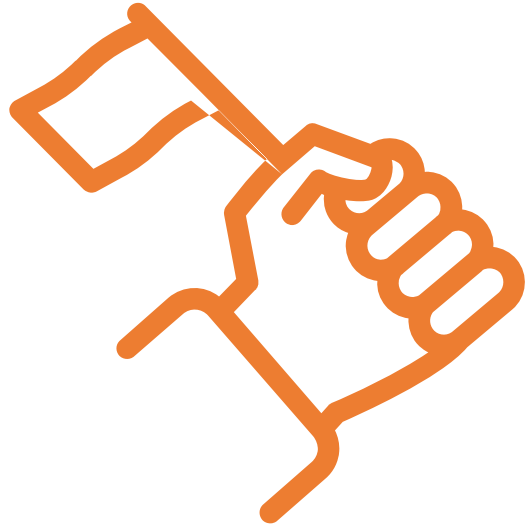
	A	B	C	D	E	F	G	H	I
1	StockCentral > Screener Result 10/10/2023								
2	Symbol	Company Name	Industry Name	Sector	Company Size	H5YrEPSGr	H5YrSalesGr	PTPMarginTrend	EPS R2 5Yr
3	ABCL	AbCellera Biologics Inc	Biotechnology	Healthcare	485.42	5.43	2.15	Up	0.76
4	ACMR	ACM Research Inc	Semiconductor Equipment & Materials	Technology	388.83	0.45	0.52	Up	0.84
5	ADUS	Addus HomeCare Corp	Medical Care Facilities	Healthcare	951.12	0.2	0.16	Up	0.95
6	CALX	Calix Inc	Software - Application	Technology	867.83	7.13	0.2	Up	0.73
7	CAMT	Camtek Ltd	Semiconductor Equipment & Materials	Technology	320.91	0.39	0.3	Up	0.82
8	CD	Chindata Group Holdings Ltd	Information Technology Services	Technology	675.82	3.97	1.44	Up	0.78
9	CLFD	Clearfield Inc	Communication Equipment	Technology	270.88	0.87	0.35	Up	0.91
10	CLMB	Climb Global Solutions Inc	Electronics & Computer Distribution	Technology	304.35	0.33	0.14	Up	0.77
11	COHU	Cohu Inc	Semiconductor Equipment & Materials	Technology	812.78	9.31	0.17	Up	0.73
12	CSV	Carriage Services Inc	Personal Services	Consumer Cyclical	370.17	0.44	0.1	Up	0.93
13	DAVA	Endava PLC	Software - Infrastructure	Technology	956.36	0.47	0.29	Up	0.86
14	DOCS	Doximity Inc	Health Information Services	Healthcare	419.05	2.58	0.53	Up	0.81
15	DRD	DRDGold Ltd	Gold	Basic Materials	335.6	2.04	0.18	Up	0.85
16	DRGX	The Dorian System Group Inc	Software - Application	Technology	486.81	0.24	0.15	Up	0.86

StockCentral_Screener

Ready Display Settings 115%



Questions?



Need Help with Stock Selection?

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- **Celebrates 50th Anniversary in 2023.**
- Recommends long-term stock picks (small, mid, large).
- Named to Hulbert Investment Newsletter Honor Roll for last 13 years for long-term outperformance in both bull & bear markets.
- **#1 stock newsletter of all Honor Roll newsletters in 2021 & 2022.**

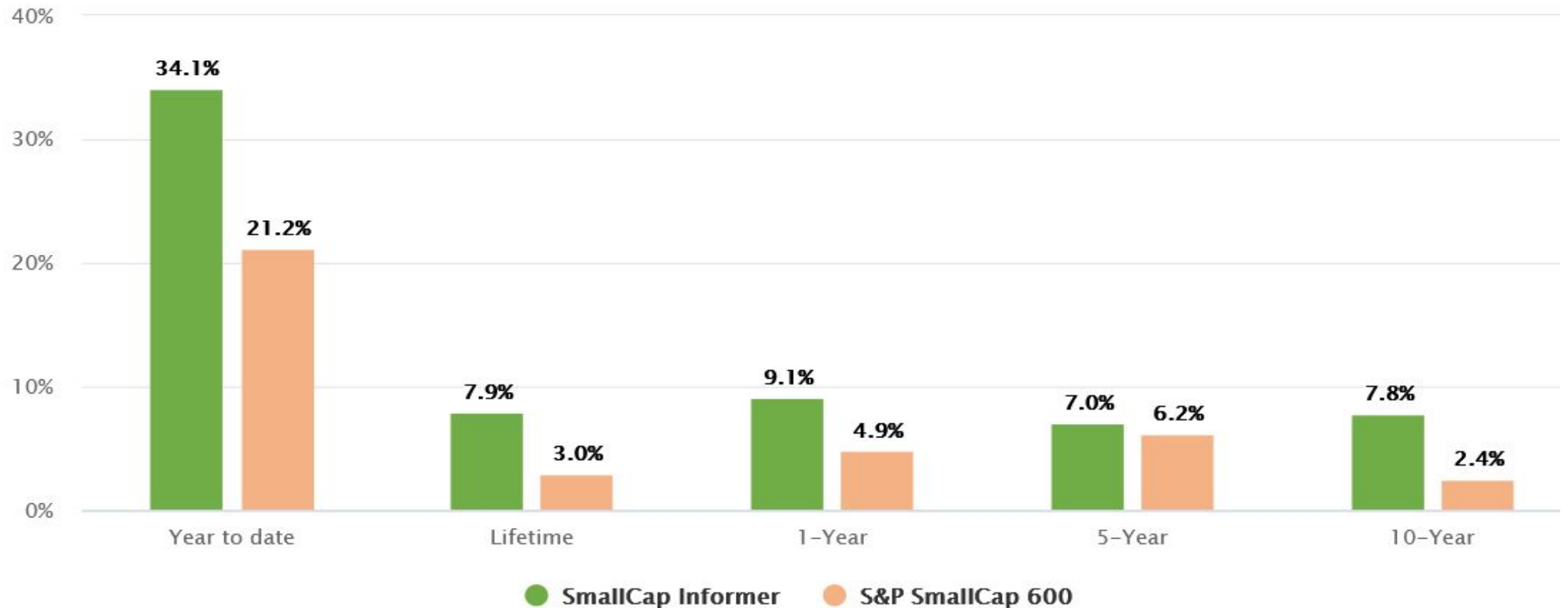
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- Recommends long-term-oriented smaller company stocks.
- Provides monthly follow-ups & sale recommendations.
- Array of online tools for more insights on covered companies
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SC/ Newsletter Performance



As of 7/31/2023



IAS Newsletter Performance



As of 7/31/2023



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