

BINC 2010 Conference Schedule (as of 05/30/2010)

Schedule Subject to Change

*Note: Classes labeled "(Beginners)" are by pre-registration only. Computer Lab is located in Park View Room

Thursday, June 10

11:00 AM		Registration Desk Open		4th Floor
1:00 PM – 1:30 PM		Opening Session	Welcome, Introductions, Announcements	Grand D
1:40 pm – 2:30 PM		6 Concurrent Classes, Computer Lab Open		
(Beginners)	101	Understanding the Jargon	Kim Butcher	Grand A
	200	Four Keys to a Great Portfolio	Allen Holdsworth	Grand B
	201	The Pharmaceutical Industry, What Gives? (repeated Fri. 2:45 pm)	Hugh McManus	Grand G
	202	From Overwhelmed to Empowered	Laurie Frederiksen	Grand F
	203	Fund and Retirement Plan Analysis	Mark Robertson	Grand C
	204	Improving Judgment by Projecting Future Income	Cy Lynch	Grand H
		Software Demo: BetterInvesting Online Mutual Fund Tools		Computer Lab
2:40 PM - 3:30 PM		6 Concurrent Classes, Computer Lab Open		
(Beginners)	102	Selecting the Best Companies	Ann Cuneaz	Grand A
	210	How to Recognize and Avoid Fraud	Jack McCreery	Grand B
	211	The Balance Sheet	Ron Bruyn	Grand G
	212	Spin-offs	Bakul Lalla	Grand F
	213	Debt to Equity – Looking at Row 2C on your SSG	Jim Hurt	Grand C
	214	Advanced Investing with Stock Analyst	Doug Gerlach	Grand H
		Demo: Folio Investing Website		Computer Lab
3:40 PM - 4:30 PM		6 Concurrent Classes, Computer Lab Open		
(Beginners)	103	Determining a Fair Price	Diane Amendt	Grand A
	220	P/Es and More P/Es	Mary Enright	Grand B
	221	Substantial Financials: Reading the Footnotes	Hugh McManus	Grand G
	222	Classes Online – How to Go to School Without Leaving Home (repeated Fri. 3:45 pm)	Linda Glein	Grand H
	223	Concentrated Positions in Your Portfolio: The Elephant in the Room	Matt Willms	Grand C
	224	Recognizing Portfolio Risk	Brad Taylor	Grand F
		Software Demo: BetterInvesting Online Stock Selection Guide		Computer Lab
4:40 PM – 5:55 PM		6 Concurrent Classes, Computer Lab Open		
(Beginners)	104	Estimating Future Sales and Earnings Growth	Sandy Barlow	Grand A
	230	Investor Beware!	Allen Holdsworth	Grand B
	231	Analyzing Banks - Beyond the Basics	Cy Lynch	Grand G
	232	Estimating EPS Using the Preferred Procedure	Ann Cuneaz	Grand F
	233	Back to the Future	Mark Robertson	Grand C
	234	The Basic Discounted Cash Flow	Ron Bruyn, Bakul Lalla	Grand H
		Software Demo: ICLUBcentral Toolkit 6 Overview		Computer Lab
6:00 PM – 7:30 PM		Welcome Reception		Grand E
8:00 PM		Dinner on the Town		
		8 PM – 10 PM - Computer Lab Open		
		8 PM – 9 PM Software Demo: bivio – Model Club Discussion		

Friday, June 11

*Note: Classes labeled “(Beginners)” are by pre-registration only. Classes labeled “(Volunteer Training)” are designed for our volunteer Chapter Directors, but are open to any registrant.

7:00 AM – 5:00 PM		Registration Desk Open		4 th Floor
7:00 AM – 7:40 AM		Breakfast and Announcements		Grand D-E
7:40 AM– 8:35 AM		Corporate Presentation: DRI Corp (TBUS)		Grand D-E
		General Electric Corp (GE)		
8:45 AM – 9:35 AM		6 Concurrent Classes, Computer Lab Open		
(Beginners)	105	Determining Whether to Buy, Hold or Sell	Dennis Genord	Grand A
	300	Managing Your Retirement Funds	John Tufts	Grand B
	301	Beyond the SSG-Things to Consider When Buying a Stock in a Recession	Bakul Lalla	Grand F
	302	Folio Investing	Owen Bowers	Grand C
	303	Leverage – the Good, the Bad, and the Ugly	Jim Hurt	Grand H
(Volunteer Training)	602	PowerPoint for Beginners	Diane Amendt	Grand G
		Demo: Manifest Investing Website		Computer Lab
9:45 AM – 10:35 AM		7 Concurrent Classes, Computer Lab Closed		
(Beginners)	106a	Creating a Stock Study Using the Online Stock Selection Guide (Part 1)	Ann Cuneaz	Computer Lab
	311	Know When to Hold ‘em, Know When to Fold ‘em	Allen Holdsworth	Grand B
	312	Two Gals Talk Chick Stocks	Kim Butcher, Mary Enright	Grand G
	313	Make the World Your Pounce Pile	Mark Robertson	Grand F
	314	What’s New in Toolkit 6	Jim Thomas	Grand A
	315	Investing in Inflationary Times	Ken Kavula	Grand C
(Volunteer Training)	601	Geeky Tools for Chapters	Shanna Rendon	Grand H
10:45 AM – 12:00 PM		6 Concurrent Classes, Computer Lab Closed		
(Beginners)	106b	Creating a Stock Study Using the Online Stock Selection Guide (Part 2)	Ann Cuneaz	Computer Lab
	320	Best of Both Worlds: Using Both the Online Tools and Toolkit 6 to Make Judgments (repeated Sunday 9:35 am)	Diane Amendt	Grand B
	321	Dissecting and Exploring Return on Equity [ROE]	Gary Ball	Grand G
	323	Introduction to the Online Mutual Fund Tool	Dennis Genord	Grand C
	324	Introduction to Portfolio Manager Software	Matt Willms	Grand F
(Volunteer Training)	603	Great Presentations	Avi Horwitz	Grand H
12:05 PM - 12:45 PM		Lunch		Grand D-E
12:45 PM – 1:35 PM		Corporate presentation: Enerplus Resource Fund (ERF)		Grand D-E
1:45 PM – 2:35 PM		6 Concurrent Classes, Computer Lab Open		
	330	New Tools to Help with Judgment on Your SSG	Suzi Artzberger	Grand B
	331	Stock Analysis using the Stock Investment Guide Software for Macs	Brad Taylor	Grand F
	332	Projecting Growth for Good Companies that Have “Gone South” -Panel Discussion	Gary Ball, Doug Gerlach, Cy Lynch	Grand G
	333	Interactive Online Tools Lab, Part 1	Jim Hurt, Ken Kavula	Grand C
	334	Advanced Cash Flow	Ron Bruyn	Grand H
(Volunteer Training)	604	Connecting with Clubs- Successful Chapters in the 21 st Century	Pat Donnelly	Grand A
		Software Demo: Quant IX Software – Portfolio Manager		Computer Lab

Friday, June 11 (Continued)

2:45 PM – 3:35 PM		6 Concurrent Classes, Computer Lab Open		
	340	The Pharmaceutical Industry. What Gives? (repeat of Thurs. 1:40 PM)	Hugh McManus	Grand A
	341	Bells and Whistles on Toolkit 6: New Items to Graph	Jim Thomas	Grand B
	342	Starting a Family Investment Club	Kamie Zaracki	Grand G
	343	Interactive Online Tools Lab, Part 2	Jim Hurt, Ken Kavula	Grand C
	344	Ups and Downs of Cyclical Stocks	Gretchen Hurt	Grand H
(Volunteer Training)	605	Teaching the Online SSG Software Demo: bivio – Benchmarking Your Club's Portfolio	Ann Cuneaz	Grand F Computer Lab
3:45 PM – 5:00 PM		6 Concurrent Classes, Computer Lab Open		
	350	Portfolio Management	Gary Ball	Grand A
	351	Classes Online - How to Go to School Without Leaving Home (repeat of Thurs. 3:40 pm)	Linda Glein	Grand B
	352	Lessons Learned	Cy Lynch	Grand G
	353	Two Guys Talk Stocks	Ken Kavula, Mark Robertson	Grand C
	354	Balancing Taxable and Non Taxable Portfolios	Matt Willms	Grand F
(Volunteer Training)	606	Getting to Know You. Introducing BI members to GoToMeeting and GoToWebinar Software Demo: BetterInvesting Using the Online SSG and SCG Together Social Hour with Corporate Sponsors	John Tufts	Grand H Grand Foyer
5:00 PM – 6:30 PM				
6:30 PM		Dinner on the Town		

Saturday, June 12

All activities in black are for BINC registrants only

(All Saturday activities in blue/italics are open to both registered BINC participants and to the Public)

7:00 AM - 5:00 PM	Registration Desk Open	4 th Floor
7:15 AM – 8:00 AM	Breakfast for registered BINC participants	Grand D-E
8:00 AM - 8:25 AM	Corporate Presentation: Adams Express Company/Petroleum & Resources Corp. (ADX)	Grand D-E
8:35 AM – 11:45 AM	Corporate, Software, and BetterInvesting Booths open	Grand Foyer
8:35 AM – 9:00 AM	Concurrent Corporate Presentations Companies: TBA Check Daily Update for Saturday at BINC	Grand B-C-F-G
9:10 AM – 10:00 AM	Featured Presentation: “Eliminating the Greatest Impediment to Long-Term Investing Success (<u>Your</u> Emotions)” Presenter, Sam Stovall, Chief Investment Strategist, Standard & Poor's Equity Research, author of “The Seven Rules of Wall Street”	Grand D-E
10:10 AM – 10:35 AM	Concurrent Corporate Presentations Companies: TBA Check Daily Update for Saturday at BINC	Grand B-C-F-G
10:45 AM – 11:10 AM	Concurrent Corporate Presentations Companies: TBA Check Daily Update for Saturday at BINC	Grand B-C-F-G
11:10 AM – 11:45 AM	Corporate, Software and BetterInvesting Booths Open	Grand Foyer

Saturday, June 12 (Continued)

11:20 AM - 12:00 PM		TH 1	Town Hall Meeting #1 with Q & A		Roger Ganser, Chairman of the NAIC Board of Directors and Kamie Zaracki, CEO of BetterInvesting		Mills studio 3
CLASSES-TO-GO		1A	Up, Straight and Parallel: Visual Analysis on the SSG		Mary Enright		Mills Studio 5
11:20 AM – 11:40 AM		1B	Welcome to the World of First Cuts		John Tufts		Mills Studio 6
		1C	New Features in the Online SSG		Suzi Artzberger		Mills Studio 8
11:45 AM – 12:05 PM		2A	P/E Ratios – Why Are There So Many?		Gary Ball		Mills Studio 5
		2B	Dividends Matter!!		Shanna Rendon		Mills Studio 6
		2C	BI Online Mutual Fund Tool		Allen Holdsworth		Mills Studio 8
12:05 PM		Public – Lunch On Your Own					
12:05 PM – 12:40 PM		Lunch for registered BINC Participants					Grand D-E
12:40 PM – 1:30 PM		Corporate Presentations: American Electric Power (AEP) SAP AG (SAP)					
1:40 PM – 2:30 PM		6 Concurrent Classes, Computer Lab Open			1:40 PM – 2:00 PM		CLASSES-TO-GO
400	Online Stock Comparison Guide	Kim Butcher	Grand A	3A	Company Size and Expectations on the SSG	Mary Enright	Mills Studio 5
402	SSG Bloopers	Gary Ball	Grand F	3B	What is Yield on the SSG and Why Should I Look At It?	Diane Amendt	Mills Studio 6
403	Income and Income Growth: The Art of Managing a Dividend Portfolio	Josh Peters	Grand G	3C	Creating a Watch List	Sandy Barlow	Mills Studio 8
404	Portfolio Repair Shop	Scott Horsburgh	Grand C	2:10 PM – 2:30 PM		CLASSES-TO-GO	
405	Cash Flow 101: Just the Basics	Gretchen Hurt	Grand H	4A	Feeds for Speed: Using a RRS Feed to Follow Your Stocks is Easy (repeated in 5A)	Pat Donnelly	Mills Studio 5
607	Help for Chapter Volunteers: What You Need to Know (Volunteer Training)	Avi Horwitz, Joe Parks	Grand B	4B	Value Line: More than the Familiar Stock Page	Sandy Barlow	Mills Studio 6
	Software Demo: bivio – For the Business of Your Club's Business		Computer Lab	4C	Debt to Equity (Row 2C on the Toolkit 6 SSG)	Jim Hurt	Mills Studio 8
2:40 PM – 3:30 PM		TH2	Town Hall Meeting #2 with Q & A		Roger Ganser, Chairman of the NAIC Board of Directors and Kamie Zaracki, CEO of BetterInvesting		Mills Studio 3
2:40 PM – 3:30 PM		6 Concurrent Classes, Computer Lab Open			2:40 PM – 3:00 PM		CLASSES-TO-GO
410	Antidote to Confusion – Online Tools	Suzi Artzberger	Grand A	5A	Feeds for Speed: Using a RRS Feed to Follow Your Stocks is Easy (repeat of 4A)	Pat Donnelly	Mills Studio 5
411	Looking at Financial Notes	Ron Bruyn, Bakul Lalla	Grand B	5B	Smashing BI Myths	Cy Lynch	Mills Studio 6
412	Income and Income Growth: The Art of Managing a Dividend Portfolio (repeat of 403)	Josh Peters	Grand G	5C	Welcome to the BI Web Page	Kim Butcher	Mills Studio 8
413	Portfolio Repair Shop	Scott Horsburg	Grand C	3:10 PM- 3:30 PM		CLASSES-TO-GO	
415	How to Make Money with Mutual Funds	Dennis Genord	Grand F	6A	When Earnings Grow Faster than Sales	Mary Enright	Mills Studio 5

Saturday, June 12 (Continued)

2:40 PM – 3:30 PM (Continued)			3:10 PM – 3:30 PM <i>Classes-To-Go! (Continued)</i>		
610	Getting your Message Out to People in Your Chapter (Volunteer Training)	Gretchen Hurt Grand H	6B	<i>Smashing More BI Myths</i>	Ken Kavula Mills Studio 6
Software Demo: Churr Stock Investment Guide for Macs Computer Lab			6C	<i>Free Online Mutual Fund Screeners</i>	John Tufts Mills Studio 8
3:40 PM – 4:30 PM			Featured Presentation: “The S&P Second Half Outlook: Will Tougher Comparisons Temper Returns?” Presenter: Sam Stovall, Chief Investment Strategist, Standard & Poor’s Equity Research Grand D-E		
4:35 PM – 4:55 PM			Update from the SEC: Lori Schock, Director, U. S. Securities & Exchange Commission, Office of Investor Education & Advocacy Grand D-E		
5:00 PM – 5:50 PM			“Let’s Talk Stocks” Panel Discussion- Ken Kavula, Mark Robertson, Hugh McManus, Pat Donnelly, Kim Butcher, Ann Cuneaz Grand D-E		
6:30 PM – 7:00 PM			Cash Bar Regency Ballroom Lobby, 2 nd Floor		
7:00 PM – 9:00 PM			Awards Dinner/Entertainment Regency Ballroom C-D-E, 2 nd Floor		

Sunday, June 13

7:00 AM – 10:00 AM			Registration Desk Open		
7:15 AM – 8:00 AM			Breakfast and announcements Grand D-E		
8:00 AM – 8:25 AM			Company Presentation: Webster Financial Corp (WBS) Grand D-E		
8:35 AM – 9:25 AM			7 Concurrent Classes, Computer Lab Closed		
500	Finding and Reminding with Toolkit			Pat Donnelly	Grand A
501	Using Sustainable Growth on Your SSG			Jim Hurt	Grand B
502	Finding a Great Small Company			Gretchen Hurt	Grand G
504	Effective Stock Screening			Ken Kavula	Grand C
505	The Investment Advisory Service; How the Pros Invest the BI Way			Doug Gerlach	Grand H
608	How to Run a Webinar Back Room (Volunteer Training)			John Tufts	Computer Lab
613	Outsmarting Investment Fraud (Volunteer Training)			Christine Kieffer (FINRA)	Grand F
9:35 AM – 10:25 AM			6 Concurrent Classes, Computer Lab Open		
510	Integrating Toolkit 6 with Stock Central			Doug Gerlach	Grand A
511	Best of Both Worlds: Using Both the Online Tools and Toolkit 6 to Make Judgments (Repeat of Friday 10:45 AM)			Diane Amendt	Grand B
513	Advanced Discounted Cash Flow (DCF)			Ron Bruyn & Bakul Lalla	Grand F
514	Buy the Best: How to Study an Industry			Ken Kavula	Grand C
515	Slower Growing Companies: How? Why?			Avi Horwitz	Grand H
609	Using Morningstar in Your Classes (Volunteer Training)			Shanna Rendon	Grand G
Software Demo: Quant IX Software: Portfolio Manager			Computer Lab		
10:35 AM – 11:25 AM			6 Concurrent Classes, Computer Lab Open		
520	Slaying Sacred Cows—Debunking Wall Street Myths			Cy Lynch	Grand A
521	Orientation to Club Finances for All Club Members			Laurie Frederiksen	Grand B
522	How and Where to Use Judgment on the SSG			Allen Holdsworth	Grand G
523	Relative Value to Real Value			Hugh McManus	Grand F
524	Blwiki.editme.com			Jim Thomas	Grand C
612	Building a Stronger Chapter with New Board Members (Volunteer Training)			Gretchen Hurt	Grand H
Demo: Folio Investing Website			Computer Lab		
11:35 PM- Noon			Wrap-Up Lunch on the Town Grand D-E		