

## BINC 2010 CLASS SCHEDULE

### Thursday, June 10, 2010

Grand A	Grand B	Grand G	Grand F	Grand C	Grand H	Park View (Computer Lab)
<b>1:40 PM – 2:30 PM Computer Lab Open</b>						
<b>Beginning Investor Track 101</b> Understanding the Jargon  Kim Butcher	<b>200</b> Four Keys to a Great Portfolio  Allen Holdsworth	<b>201</b> The Pharmaceutical Industry, What Gives? (repeated Fri. 2:45 pm)  Hugh McManus	<b>202</b> From Overwhelmed to Empowered  Laurie Frederiksen	<b>203</b> Fund and Retirement Plan Analysis  Mark Robertson	<b>204</b> Improving Judgment by Projecting Future Income  Cy Lynch	Computer Lab Open  :
<b>2:40 PM – 3:30 PM Computer Lab Open</b>						
<b>Beginning Investor Track 102</b> Selecting the Best Companies  Ann Cuneaz	<b>210</b> How to Recognize and Avoid Fraud  Jack McCreery	<b>211</b> The Balance Sheet  Ron Bruyn	<b>212</b> Spin-Offs  Bakul Lalla	<b>213</b> Debt to Equity – Looking at Row 2C on Your SSG  Jim Hurt	<b>214</b> Advanced Investing with Stock Analyst  Doug Gerlach	Computer Lab Open
<b>3:40 PM – 4:30 PM Computer Lab Open</b>						
<b>Beginning Investor Track 103</b> Determining a Fair Price  Diane Amendt	<b>220</b> P/Es and More P/Es  Mary Enright	<b>221</b> Substantial Financials: Reading the Footnotes  Hugh McManus	<b>224</b> Recognizing Portfolio Risk  Brad Taylor	<b>223</b> Concentrated Positions in Your Portfolio: The Elephant in the Room  Matt Willms	<b>222</b> Classes Online - How to Go to School Without Leaving Home (repeated Fri. 3:45 pm)  Linda Glein	Computer Lab Open
<b>4:40 PM – 5:55 PM Computer Lab Open</b>						
<b>Beginning Investor Track 104</b> Estimating Future Sales and Earnings Growth  Sandy Barlow	<b>230</b> Investor Beware!  Allen Holdsworth	<b>231</b> Analyzing Banks - Beyond the Basics  Cy Lynch	<b>232</b> Estimating EPS Using the Preferred Procedure  Ann Cuneaz	<b>233</b> Back to the Future  Mark Robertson	<b>234</b> The Basic Discounted Cash Flow  Ron Bruyn, Bakul Lalla	Computer Lab Open

# 2010 BINC CLASS SCHEDULE

## Friday, June 11, 2010

Page 1 of 2

Grand A	Grand B	Grand G	Grand F	Grand C	Grand H	Park View (Computer Lab)
---------	---------	---------	---------	---------	---------	-----------------------------

### 8:45 AM – 9:35 AM Computer Lab Open

<b>Beginning Investor Track</b> <b>105</b> <b>Determining Whether to Buy, Hold or Sell</b>  Dennis Genord	<b>300</b> <b>Managing Your Retirement Fund</b>  John Tufts	<b>Volunteer Training</b> <b>602</b> <b>PowerPoint for Beginners</b>  Diane Amendt	<b>301</b> <b>Beyond the SSG – Things to Consider When Buying a Stock in a Recession</b>  Bakul Lalla	<b>302</b> <b>Folio Investing</b>  Owen Bowers	<b>303</b> <b>Leverage – the Good, the Bad, and the Ugly</b>  Jim Hurt	<b>Computer Lab Open</b>
---	--	--	--	---	---	--------------------------

### 9:45 AM – 10:35 AM Computer Lab Closed for Class

<b>314</b> <b>What's New in Toolkit 6</b>  Jim Thomas	<b>311</b> <b>Know When to Hold 'em, Know When to Fold 'em</b>  Allen Holdsworth	<b>312</b> <b>Two Gals Talk Chick Stocks</b>  Kim Butcher, Mary Enright	<b>313</b> <b>Make the World Your Pounce Pile</b>  Mark Robertson	<b>315</b> <b>Investing in Inflationary Times</b>  Ken Kavula	<b>Volunteer Training</b> <b>601</b> <b>Geeky Tools for Chapters</b>  Shanna Rendon	<b>Beginning Investor Track</b> <b>106a</b> <b>Creating a Stock Study Using the Online Stock Selection Guide: Part 1 (2 hour session)</b> Ann Cuneaz
--	---	---	--	--	---	---

### 10:45 AM – 12 PM Computer Lab Closed for Class

	<b>320</b> <b>Best of Both Worlds: Using Both the Online Tools and Toolkit 6 to Make Judgments (repeated Sun. 9:35 AM)</b>  Diane Amendt	<b>321</b> <b>Dissecting and Exploring Return on Equity [ROE]</b>  Gary Ball	<b>324</b> <b>Introduction to Portfolio Manager Software</b>  Matt Willms	<b>323</b> <b>Introduction to the Online Mutual Fund Tool</b>  Dennis Genord	<b>Volunteer Training</b> <b>603</b> <b>Great Presentations</b>  Avi Horwitz	<b>Beginning Investor Track</b> <b>106b</b> <b>Creating a Stock Study Using the Online Stock Selection Guide: Part 2 (Continuation of 106a)</b> Ann Cuneaz
--	---	---	--	---	--	---

## 2010 BINC CLASS SCHEDULE

### Friday, June 11, 2010

Page 2 of 2

Grand A	Grand B	Grand G	Grand F	Grand C	Grand H	Park View (Computer Lab)
<b>1:45 PM – 2:35 PM Computer Lab Open</b>						
<b>Volunteer Training 604</b> Connecting with Clubs – Successful Chapters in the 21 <sup>st</sup> Century  Pat Donnelly	<b>330</b> <b>New Tools to Help with Judgment on Your SSG</b>  Suzi Artzberger	<b>332</b> <b>Projecting Growth for Good Companies that have “Gone South”</b>  Gary Ball, Doug Gerlach, Cy Lynch	<b>331</b> <b>Stock Analysis Using the Stock Investment Guide Software for Macs</b>  Brad Taylor	<b>333</b> <b>Interactive Online Tools Lab, Part 1</b>  Jim Hurt, Ken Kavula	<b>334</b> <b>Advanced Cash Flow</b>  Ron Bruyn	Computer Lab Open
<b>2:45 PM – 3:35 PM Computer Lab Open</b>						
<b>340</b> <b>The Pharmaceutical Industry, What Gives?</b> (repeat of Thurs. 1:40 pm)  Hugh McManus	<b>341</b> <b>Bells and Whistles on Toolkit 6: New Items to Graph</b>  Jim Thomas	<b>342</b> <b>Starting a Family Investment Club</b>  Kamie Zaracki	<b>Volunteer Training 605</b> <b>Teaching the Online SSG</b>  Ann Cuneaz	<b>343</b> <b>Interactive Online Tools Lab, Part 2</b>  Jim Hurt, Ken Kavula	<b>344</b> <b>Ups and Downs of Cyclical Stocks</b>  Gretchen Hurt	Computer Lab Open
<b>3:45 PM – 5:00 PM Computer Lab Open</b>						
<b>350</b> <b>Portfolio Management</b>  Gary Ball	<b>351</b> <b>Classes Online - How to Go to School Without Leaving Home</b> (repeat of Thurs. 3:40 pm)  Linda Glein	<b>352</b> <b>Lessons Learned</b>  Cy Lynch	<b>354</b> <b>Balancing Taxable and Non-taxable Portfolios</b>  Matt Willms	<b>353</b> <b>Two Guys Talk Stocks</b>  Ken Kavula, Mark Robertson	<b>Volunteer Training 606</b> <b>Getting to Know You. Introducing BI Members to GoToMeeting and GoToWebinar</b>  John Tufts	Computer Lab Open

# 2010 BINC CLASS SCHEDULE

## Saturday, June 12, 2010

11:20 AM - 12:00 PM

Page 1 of 2

<b>TH1</b> <b>Town Hall Meeting # 1</b>	Roger Ganser and Kamie Zaracki	Mills Studio 3, 4th Floor
--	--------------------------------	---------------------------

11:20 AM - 11:40 AM **Classes-To-Go! Open to the Public & BINC Registrants)**

Mills Studio 5, 4th Floor	Mills Studio 6, 4th Floor	Mills Studio 8, 4th Floor
<b>1A</b> <b>Up, Straight and Parallel: Visual Analysis on the SSG</b>  Mary Enright	<b>1B</b> <b>Welcome to the World of First Cuts</b>  John Tufts	<b>1C</b> <b>New Features in the Online SSG</b>  Suzi Artzberger

11:45 AM - 12:05 PM **Classes-To-Go! Open to the Pubic & BINC Registrants**

Mills Studio 5, 4th Floor	Mills Studio 6, 4th Floor	Mills Studio 8, 4th Floor
<b>2A</b> <b>P/E Ratios - Why Are There So Many?</b>  Gary Ball	<b>2B</b> <b>Dividends Matter!!</b>  Shanna Rendon	<b>2C</b> <b>BI Online Mutual Fund Tool</b>  Allen Holdsworth

1:40 PM – 2:30 PM **Classes Open to BINC Registrants Only - Computer Lab Open**

Grand A	Grand B	Grand G	Grand F	Grand C	Grand H	Park View (Computer Lab)
<b>400</b> <b>Online Stock Comparison Guide</b>  Kim Butcher	<b>Volunteer Training</b> <b>607</b> <b>Help for Chapter Volunteers: What You Need to Know</b>  Avi Horwitz, Joe Parks	<b>403</b> <b>Income and Income Growth: The Art of Managing a Dividend Portfolio</b>  Josh Peters	<b>402</b> <b>SSG Bloopers</b>  Gary Ball	<b>404</b> <b>Portfolio Repair Shop</b>  Scott Horsburgh	<b>405</b> <b>Cash Flow 101: Just the Basics</b>  Gretchen Hurt	Computer Lab Open

1:40 PM - 2:00 PM **Classes-To-Go! Open to Public & BINC Registrants)**

Mills Studio 5, 4th Floor	Mills Studio 6, 4th Floor	Mills Studio 8, 4th Floor
<b>3A</b> <b>Company Size and Expectations on the SSG</b>  Mary Enright	<b>3B</b> <b>What is Yield on the SSG and Why Should I Look At it?</b>  Diane Amendt	<b>3C</b> <b>Creating a Watch List</b>  Sandy Barlow

## 2010 BINC CLASS SCHEDULE Saturday, June 12, 2010

### 2:10 PM - 2:30 PM Classes-To-Go! Open to Public & BINC Registrants)

Page 2 of 2

Mills Studio 5, 4th Floor	Mills Studio 6, 4th Floor	Mills Studio 8, 4th Floor
<b>4A</b> <b>Feeds for Speed: Using a RSS Feed to Follow Your Stocks is Easy (repeated: 5A)</b>  <span style="color: blue;">Pat Donnelly</span>	<b>4B</b> <b>Value Line: More Than the Familiar Stock Page</b>  <span style="color: blue;">Sandy Barlow</span>	<b>4C</b> <b>Debt to Equity (Row 2C on the Toolkit 6 SSG)</b>  <span style="color: blue;">Jim Hurt</span>

### 2:40 PM – 3:30 PM Classes Open to BINC Registrants Only - Computer Lab Open

Grand A	Grand B	Grand G	Grand F	Grand C	Grand H	Park View (Computer Lab)
<b>410</b> <b>Antidote to Confusion – Online Tools</b>  <span style="color: blue;">Suzi Artzberger</span>	<b>411</b> <b>Looking at Financial Notes</b>  <span style="color: blue;">Ron Bruyn, Bakul Lalla</span>	<b>412</b> <b>Income &amp; Income Growth: The Art of Managing a Dividend Portfolio (repeat of 403)</b>  <span style="color: blue;">Josh Peters</span>	<b>415</b> <b>How to Make Money with Mutual Funds</b>  <span style="color: blue;">Dennis Genord</span>	<b>413</b> <b>Portfolio Repair Shop</b>  <span style="color: blue;">Scott Horsburgh</span>	<span style="color: green;"><b>Volunteer Training</b></span> <b>610</b> <b>Getting Your Message Out to People in Your Chapter</b>  <span style="color: blue;">Gretchen Hurt</span>	<b>Computer Lab Open</b>

### 2:40 PM - 3:30 PM Town Hall Meeting #2

<b>TH2</b> <b>Town Hall Meeting # 2</b>	Roger Ganser and Kamie Zaracki	Mills Studio 3, 4th Floor
--	--------------------------------	---------------------------

### 2:40 PM - 3:00 PM Classes-To-Go! Open to Public & BINC Registrants

Mills Studio 5, 4th Floor	Mills Studio 6, 4th Floor	Mills Studio 8, 4th Floor
<b>5A</b> <b>Feeds for Speed: Using a RSS Feed to Follow Your Stocks is Easy (repeat: 4A)</b>  <span style="color: blue;">Pat Donnelly</span>	<b>5B</b> <b>Smashing BI Myths</b>  <span style="color: blue;">Cy Lynch</span>	<b>5C</b> <b>Welcome to the BI Web Page</b>  <span style="color: blue;">Kim Butcher</span>

### 3:10PM - 3:30 PM Classes-To-Go! Open to Public & BINC Registrants)

Mills Studio 5, 4th Floor	Mills Studio 6, 4th Floor	Mills Studio 8, 4th Floor
<b>6A</b> <b>When Earnings Grow Faster Than Sales</b>  <span style="color: blue;">Mary Enright</span>	<b>6B</b> <b>Smashing More BI Myths</b>  <span style="color: blue;">Ken Kavula</span>	<b>6C</b> <b>Free Online Mutual Fund Screeners</b>  <span style="color: blue;">John Tufts</span>

## 2010 BINC CLASS SCHEDULE

### Sunday, June 13, 2010

Grand A	Grand B	Grand G	Grand F	Grand C	Grand H	Park View (Computer Lab)
---------	---------	---------	---------	---------	---------	-----------------------------

#### 8:35 AM – 9:25 AM Computer Lab Closed

<b>500</b> Finding and Reminding with Toolkit  Pat Donnelly	<b>501</b> Using Sustainable Growth on Your SSG  Jim Hurt	<b>502</b> Finding a Great Small Company  Gretchen Hurt	<b>Volunteer Training 613</b> Outsmarting Investment Fraud  (FINRA) Christine Kieffer	<b>504</b> Effective Stock Screening  Ken Kavula	<b>505</b> The Investment Advisory Service: How the Pros Invest the BI Way  Doug Gerlach	<b>Volunteer Training 608</b> How to Run a Webinar Back Room  John Tufts
--	--	--	---	---	---	---

#### 9:35 AM – 10:25 AM Computer Lab Open

<b>510</b> Integrating Toolkit 6 with Stock Central  Doug Gerlach	<b>511</b> Best of Both Worlds: Using Both the Online Tools and Toolkit 6 to Make Judgments (repeat of Fri. 10:45 am)  Diane Amendt	<b>Volunteer Training 609</b> Using Morningstar in Your Classes  Shanna Rendon	<b>513</b> Advanced Discounted Cash Flow (DCF)  Ron Bruyn, Bakul Lalla	<b>514</b> Buy the Best: How to Study an Industry  Ken Kavula	<b>515</b> Slower Growing Companies: How? Why?  Avi Horwitz	Computer Lab
--	--	---	--	--	--	--------------

#### 10:35 AM – 11:25 AM Computer Lab Open

<b>520</b> Slaying Sacred Cows—Debunking Wall Street Myths  Cy Lynch	<b>521</b> Orientation to Club Finances for All Members  Laurie Frederiksen	<b>522</b> How and Where to Use Judgment on the SSG  Allen Holdsworth	<b>523</b> Relative Value to Real Value  Hugh McManus	<b>524</b> Blwiki.editme.com  Jim Thomas	<b>Volunteer Training 612</b> Building a Stronger Chapter with New Board Members  Gretchen Hurt	Computer Lab Open
---	--	--	--	---	--	-------------------