

San Jose Public Library May 4, 2023



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Presenters - Who Are We?

We are volunteer directors with the Silicon Valley Chapter of BetterInvesting (BI).

BI is a 501(c)(3) non-profit organization founded in 1951. It is dedicated to investor education and has numerous chapters across the country, all staffed by volunteers. They help local investors and investment clubs understand and use BetterInvesting stock analysis methods and software.

We have both belonged to BI and been investors for more than 30 years.

We are NOT licensed financial professionals.

In keeping with BI's mission, we do not give specific investment advice.

We try to help you understand investing so you can DIY.



Agenda for Today Introduction How to Read a Value Line Stock Report How to Read a Value Line Fund Report Value Line is an information database for investors. Available 24/7 with a library card at: San Jose Public Library Santa Clara County Library Some other city libraries

INTRODUCTION

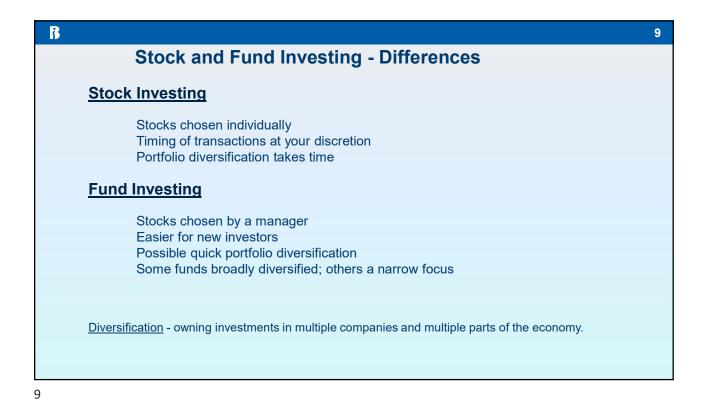
Previous/Future Presentations
Who Needs Value Line
Basic Difference Between Stock and Fund Investing
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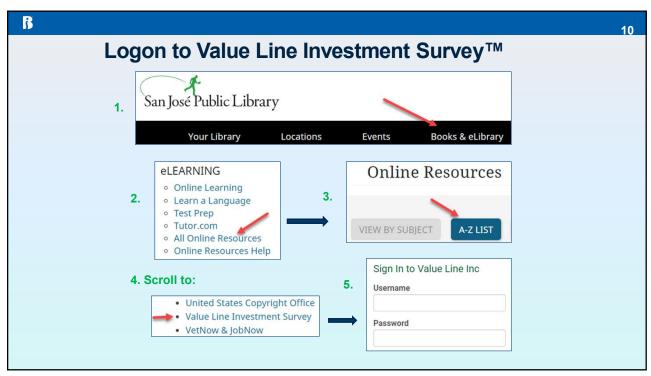


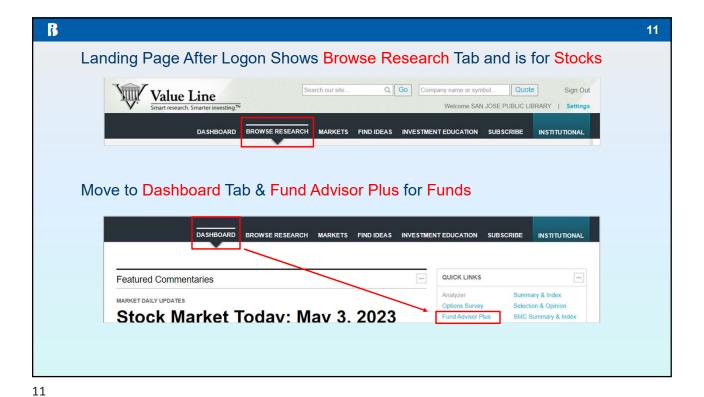
Value Line

Good resource for fundamental investors*
Helps assess quality and value
Guidance on future financial results
Not as useful for
Day traders
Market timers
Technical investors
Those using paid advisors**

* Investors using sales growth, EPS and other fundamental variables in decisions
** Financial literacy helps everyone.







Questions

HOW TO READ A VALUE LINE STOCK REPORT

Finding basic information for beginners

• To help evaluate a company's quality

• To help evaluate its current value (price)

Fundamental Analysis of Stock
the BetterInvesting™ Way

Sales Earnings Share Price

Stock Investment Purchase Goals
Quality Companies
Reasonable Price

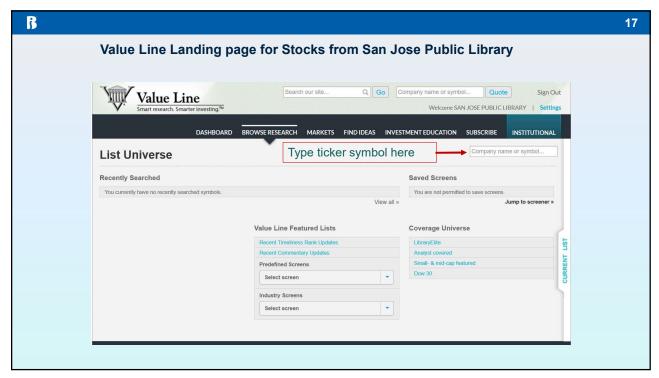
Value Line data supports fundamental analysis

Measuring Quality Quality indicators > Reasonable historic sales growth > Reasonable historic earnings growth > Potential to meet or beat past growth > Handle on expenses > Invests capital well

BetterInvesting™ growth guidelines

Small company > 12% growth per year
Mid-size company 7-12% growth per year
Large size companies < 7% growth per year

BetterInvesting™ company size definitions
Small company - annual sales less than \$1 billion
Mid-sized company - annual sales between \$1billion and \$10 billion
Large company - annual sales greater than \$10 billion

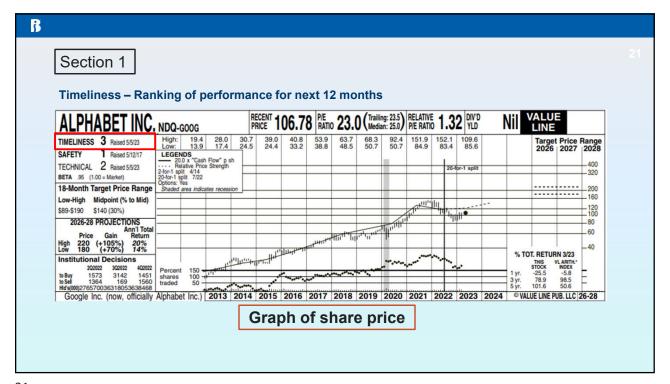


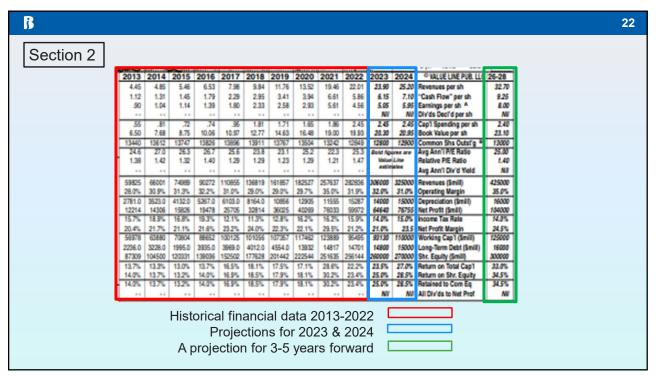




A full Value Line Investment Survey PDF report

A full value Line Investment S





| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | © VALUE LINE PUB. LLC | 26-28 | |
|---|----------------|--------|--------|--------|--------|--------|-----------------|--------|-----------------|--------|--------|----------|--|----------------|-------|
| | 4.45 | 4.85 | 5.46 | 6.53 | 7.98 | 9.84 | 11.76 | 13.52 | 19.46 | 22.01 | 23.90 | 25.20 | Revenues per sh | 32.70 | |
| | 1.12 | 1.31 | 1.45 | 1.79 | 2.29 | 2.95 | 3.41 | 3.94 | 6.61 | 5.86 | 6.15 | 7.10 | "Cash Flow" per sh | 9.25 | |
| | .90 | 1.04 | 1.14 | 1.39 | 1.80 | 2.33 | 2.58 | 2.93 | 5.61 | 4.56 | 5.05 | | Earnings per sh A | 8.00 | J |
| | | | | | | | | | | | Nil | | Div'ds Decl'd per sh | Nil | |
| | .55 | .81 | .72 | .74 | .95 | 1.81 | 1.71 | 1.65 | 1.86 | 2.45 | 2.45 | | Cap'l Spending per sh | 2.40 | |
| | 6.50 | 7.68 | 8.75 | 10.06 | 10.97 | 12.77 | 14.63 | 16.48 | 19.00 | 19.93 | 20.30 | | Book Value per sh | 23.10 | |
| | 13440 | 13612 | 13747 | 13826 | 13896 | 13911 | 13767 | 13504 | 13242 | 12849 | 12800 | 12900 | | 13000 | |
| | 24.6 | 27.0 | 26.3 | 26.7 | 25.6 | 23.8 | 23.1 | 25.2 | 22.3 | 25.3 | | ures are | Avg Ann'l P/E Ratio | 25.00 | |
| | 1.38 | 1.42 | 1.32 | 1.40 | 1.29 | 1.29 | 1.23 | 1.29 | 1.21 | 1.47 | | Line | Relative P/E Ratio | 1.40 | |
| | | | | | | | | | | | 100 | - C | Avg Ann'l Div'd Yield | Nil | |
| ı | 59825 | 0000 | 74989 | 90272 | 110855 | 136819 | 101001 | 182527 | 257637 | 282836 | | | Revenues (\$mill) | 425000 | |
| | 28.0% | 30.9% | 31.3% | 32.2% | 31.0% | 29.0% | 29.0% | 29.7% | 35.0% | 31.9% | 32.0% | | Operating Margin | 35.0% | |
| ı | 2781.0 | 1.7 | 4132.0 | 5267.0 | 6103.0 | 8164.0 | 10856 | 12905 | 11555 | 15287 | 14000 | | Depreciation (\$mill) | 16000 | |
| ı | 12214 | 14306 | 15826 | 19478 | 25705 | 32814 | 36025 | 40269 | 76033 | 59972 | 64640 | | Net Profit (\$mill) | 104000 | J |
| | 15.7% | 18.9% | 16.8% | 19.3% | 12.1% | 11.3% | 12.8% | 16.2% | 16.2% | 15.9% | 14.0% | | Income Tax Rate | 14.0% | |
| | 20.4% | 21.7% | 21.1% | 21.6% | 23.2% | 24.0% | 22.3% | 22.1% | 29.5% | 21.2% | 21.0% | | Net Profit Margin | 24.5% | |
| | 56978 | 63880 | 70804 | 88652 | 100125 | 101056 | 107357 | 117462 | 123889 | 95495 | 93130 | | Working Cap'l (\$mill) | 125000 | |
| | 2236.0 | 3228.0 | 1995.0 | 3935.0 | 3969.0 | 4012.0 | 4554.0 | 13932 | 14817 | 14701 | 14800 | | Long-Term Debt (\$mill) | 16000 | |
| | 87309 13.7% | 104500 | 120331 | 139036 | 152502 | 177628 | 201442 17.5% | 17.1% | 251635 28.6% | 256144 | 260000 | | Shr. Equity (\$mill) | 300000 | |
| - | 14.0% | 13.7% | 13.0% | 14.0% | 16.9% | 18.1% | 17.9% | 18.1% | 30.2% | 23.4% | 25.0% | | Return on Total Cap'l Return on Shr. Equity | 33.0% 34.5% | 1 |
| | 14.0% | 13.7% | 13.2% | 14.0% | 16.9% | 18.5% | 17.9% | 18.1% | 30.2% | 23.4% | 25.0% | | Retained to Com Eq | 34.5% | |
| | 14.076 | 10.770 | 10.270 | 14.0% | 10.5% | 10.376 | 17.576 | 10.176 | 30.276 | 20.476 | Nil | | All Div'ds to Net Prof | Nil | |
| | | | | | | | | | | | **** | 1111 | THE DIT SO IS NOT THE | | |
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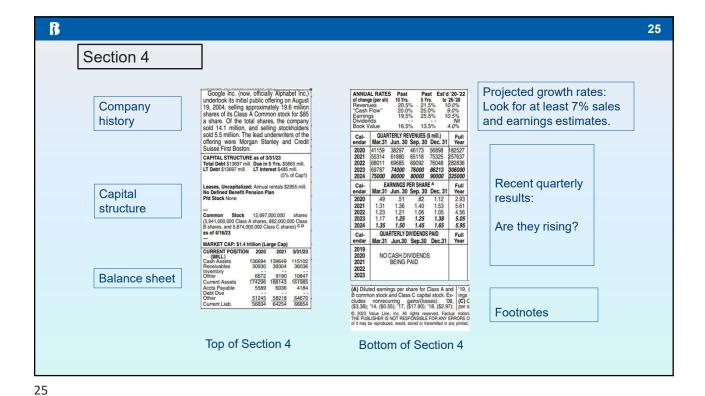
B 24 Section 3 Has 190,234 employees. Off. & dir, own less than 1% of Class A common stock, 52.9% of Class B; The Vanguard Group, 3.3%; BlackRock, 2.6% of Class A (423 Proxy), CEO & Dir.: Surgar Pichai. Co-founder & Dir.: Larry Page. Co-founder & Dir.: Sergey Brin. Inc.: Del., Addir.: 1600 Amphitheatre Parkway, Mourtain View, CA 94043. Telephone: 650-253-0000. Internet: www.google.com. BUSINESS: Alphabet Inc. is the successor and parent holding company of Google Inc., which operates the world's leading Internet search engine. The company derives revenues primarily through delivering targeted advertising. Revenues are also derived from the licensing of search technology and solutions to enterprises. Revenues in 2022: United States, 48%; International, 52%. **Business** Description tom the icensing of search technology and solutions to enterprises. Revenues in 2022 United States, 48%; international, 52%.

Alphabet Inc. reported mixed results for the March quarter. Year-over-year, revenues increased slightly (about 3%) to \$69.8 billion and earnings slipped from \$1.23 per share to \$1.17 per share. Google Search and Google Cloud made significant contributions to the top line, as both of these segments are taking further steps to increase focus on Artificial Intelligence (AI).

Google Search appears to have much of its attention on OpenAl's launch of ChatGPT (Chat Generative Pretrained Transformer). In response to OpenAl's ChatGPT, Alphabet introduced Bard, a conversational AI chatbot that is based on Large Language Models (LLMs). Distinguishing itself from ChatGPT, Bard continuously pulls information that is more recent than what ChatGPT tuses. The data used to support ChatGPT is limited and does not include information more recent than 2021. This difference in data capacity can be a big advantage for Alphabet, with significant potential to dayoffs, reallocating resources to business areas of 1000 and Price Growth Persistence (100). Holds above-average capital appredication state of the proportious and prop Recent results and analysis: What's been going well? Have there been problems lately? What is the analyst's conclusion? (2.42). City egs. may not sum. Next earnreport due late July. (B) In millions.

Lass A common stock entitled to one vote
share. Class B common stock entitled to one vote
induced to class B common stock entitled to the common stock upon initial public offering.

Company's Financial Strength
Stock's Price Stability
Price Growth Persistence
Earnings Predictability Company rankings



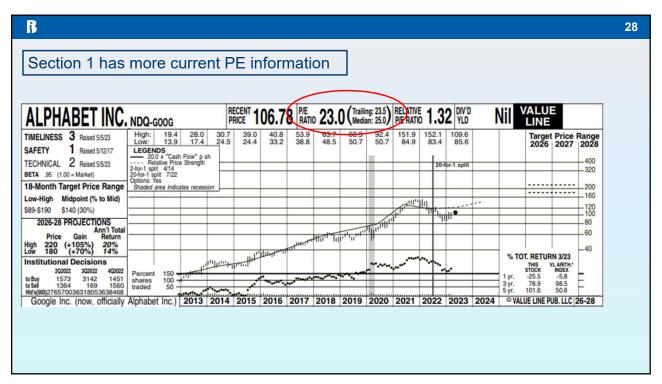
Evaluating Value (reasonable price)

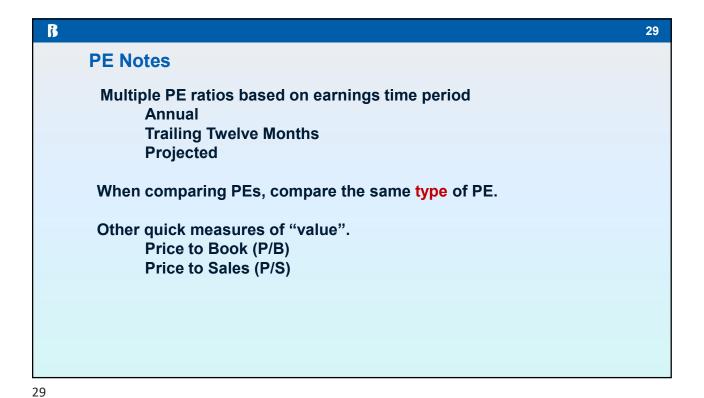
What is a reasonable price to pay for a stock?
Experienced investors use "PE".

Price Earnings Ratio (PE)
A common measure of "value"
Current price per share divided earnings per share measure of price for each dollar of earnings
PE fluctuates in a range
Try to buy in the low end of the range

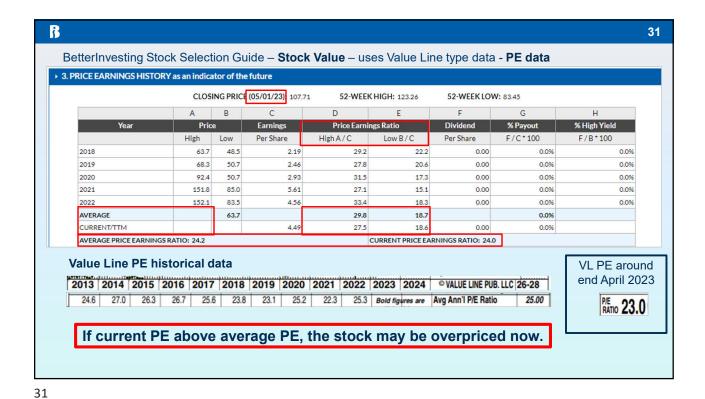
Value Line is a source of PE information

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| VIOLITON. | فيسسلنه | 2015 | سسس | | шшшш | | سسست | | سياسي | | | - | | |
| | | | | | | | | | 2022 | 2023 | 2024 | O VALUE LINE PUB. LLC | | |
| 4.45 | 4.85 | 5.46 | 6.53 | 7.98 | 9.84 | 11.76 | 13.52 | 19.46 | 22.01 | 23.90 | 25.20 | | 32.70 | |
| 1.12 | 1.31 | 1.45 | 1.79 | 2.29 | 2.95 | 3.41 | 3.94 | 6.61 | 5.86 | 6.15 | 7.10 | | 9.25 | |
| .90 | 1.04 | 1.14 | 1.39 | 1.80 | 2.33 | 2.58 | 2.93 | 5.61 | 4.56 | 5.05 | 5.95 | | 8.00 | |
| | | | | | | | | | | Nil | | | Nil | |
| .55 | .81 | .72 | .74 | .95 | 1.81 | 1.71 | 1.65 | 1.86 | 2.45 | 2.45 | 2.45 | | 2.40 | |
| 6.50 | 7.68 | 8.75 | 10.06 | 10.97 | 12.77 | 14.63 | 16.48 | 19.00 | 19.93 | 20.30 | | Book Value per sh | 23.10 | |
| 13440 | 13612 | | 13826 | 13896 | 13911 | 13767 | 13504 | 13242 | 12849 | 12800 | | Common Shs Outst'g B | 13000 | |
| 24.6 | 27.0 | 26.3 | 26.7 | 25.6 | 23.8 | 23.1 | 25.2 | 22.3 | 25.3 | Bold figu | | Avg Ann'l P/E Ratio | 25.00 | |
| 1.38 | 1.42 | 1.32 | 1.40 | 1.29 | 1.29 | 1.23 | 1.29 | 1.21 | 1.47 | Value estin | | Relative P/E Ratio | 1.40 | |
| | | | | | | ••• | | | | Coun | J.C.S | Avg Ann'l Div'd Yield | Nil | |
| 59825 | 66001 | 74989 | 90272 | 110855 | 136819 | 161857 | 182527 | 257637 | 282836 | 306000 | 325000 | Revenues (\$mill) | 425000 | |
| 28.0% | 30.9% | 31.3% | 32.2% | 31.0% | 29.0% | 29.0% | 29.7% | 35.0% | 31.9% | 32.0% | 31.0% | Operating Margin | 35.0% | |
| 2781.0 | 3523.0 | 4132.0 | 5267.0 | 6103.0 | 8164.0 | 10856 | 12905 | 11555 | 15287 | 14000 | 15000 | Depreciation (\$mill) | 16000 | |
| 12214 | 14306 | 15826 | 19478 | 25705 | 32814 | 36025 | 40269 | 76033 | 59972 | 64640 | 76755 | Net Profit (\$mill) | 104000 | |
| 15.7% | 18.9% | 16.8% | 19.3% | 12.1% | 11.3% | 12.8% | 16.2% | 16.2% | 15.9% | 14.0% | 15.0% | Income Tax Rate | 14.0% | |
| 20.4% | 21.7% | 21.1% | 21.6% | 23.2% | 24.0% | 22.3% | 22.1% | 29.5% | 21.2% | 21.0% | 23.5 | Net Profit Margin | 24.5% | |
| 56978 | 63880 | 70804 | 88652 | 100125 | 101056 | 107357 | 117462 | 123889 | 95495 | 93130 | 110000 | Working Cap'l (\$mill) | 125000 | |
| 2236.0 | 3228.0 | 1995.0 | 3935.0 | 3969.0 | 4012.0 | 4554.0 | 13932 | 14817 | 14701 | 14800 | 15000 | Long-Term Debt (\$mill) | 16000 | |
| 87309 | 104500 | 120331 | 139036 | 152502 | 177628 | 201442 | 222544 | 251635 | 256144 | 260000 | 270000 | Shr. Equity (\$mill) | 300000 | |
| 13.7% | 13.3% | 13.0% | 13.7% | 16.5% | 18.1% | 17.5% | 17.1% | 28.6% | 22.2% | 23.5% | | Return on Total Cap'l | 33.0% | |
| 14.0% | 13.7% | 13.2% | 14.0% | 16.9% | 18.5% | 17.9% | 18.1% | 30.2% | 23.4% | 25.0% | | Return on Shr. Equity | 34.5% | |
| 14.0% | 13.7% | 13.2% | 14.0% | 16.9% | 18.5% | 17.9% | 18.1% | 30.2% | 23.4% | 25.0% | | Retained to Com Eq | 34.5% | |
| | | | | | | | | | | Nil | Nil | All Div'ds to Net Prof | Nil | |



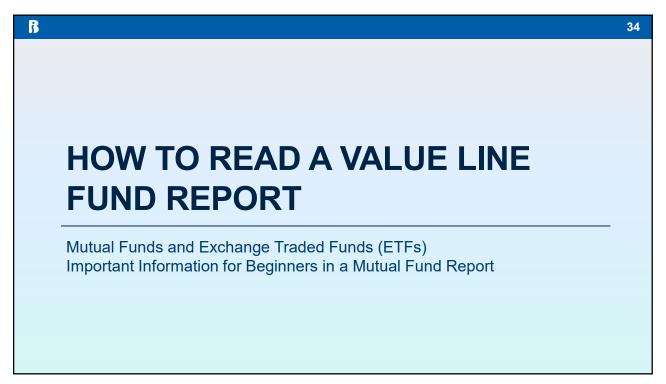


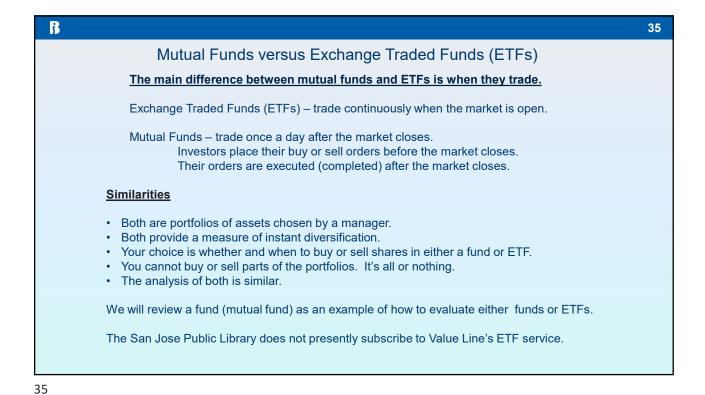
30 BetterInvesting Stock Selection Guide - Stock Quality Analysis- uses Value Line type data ● Annual ○ Quarter ○ Trend RECENT QUARTERLY FIGURES FY2023 Quarter Ending (03/23) ANALYST CONSENSUS ESTIMATES Graph of historical sales, earnings & profits before taxes 2013 2014 2015 2016 2017 2018 2019 2020 82,527 257,637 282,836 Table of historical sales, Historical EPS (\$) 2.93 5.61 4.56 18.2% earnings & profits before taxes 48,082 90,734 Pre-Tax Profit (\$M) 21.5% Other quality 26.1% 25.5% 26.2% 14.0% 13.5% 14.4% 8.0% 17.9% 17.4% 18.6% 30.4% 23,1% 21.5% measures % Debt To Capital 4.8% 4.2% 2.5% 2.2% 7.3% 10.7% 10.1% 2.8% 10.4%

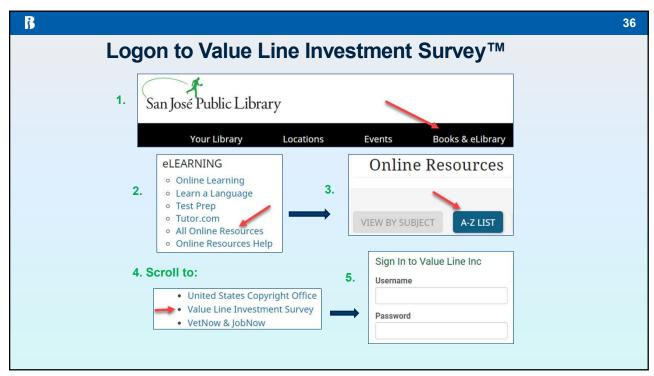


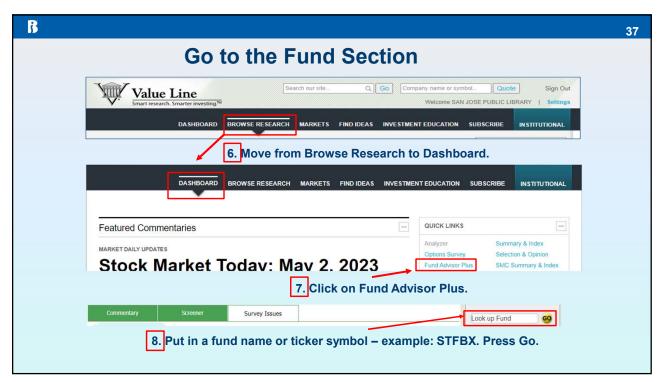
B 32 If quality is good, but the price is too high, Consider creating a "watch list" and wait for a better price. Prices can vary tremendously during any given year. 30.7 24.5 39.0 24.4 63.7 48.5 92.4 50.7 13.9 83.4 38.8 84.9 Alphabet Inc.) 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Remember Buying good companies at good prices, increases chances of good returns in 5 – 10 years "Watch" several companies. Some great companies rarely get "cheap."

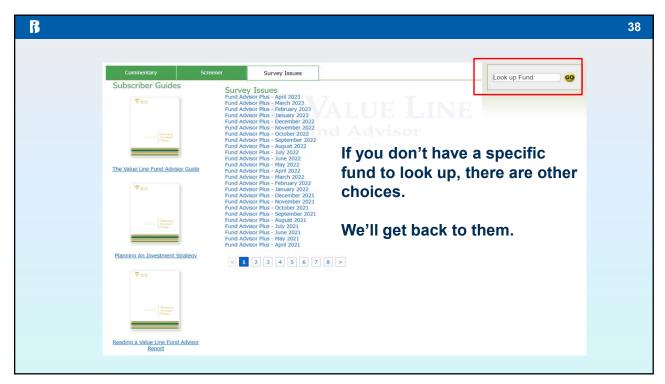


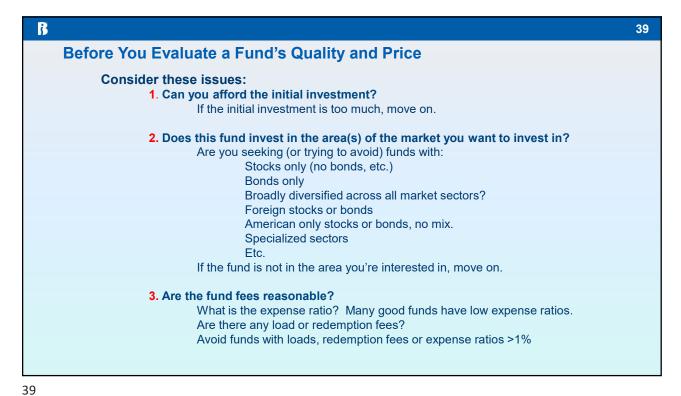


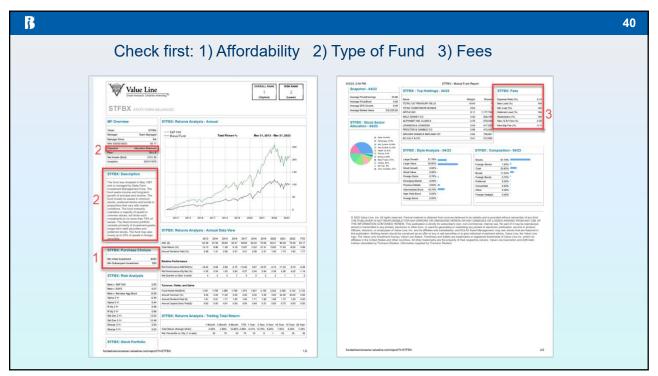


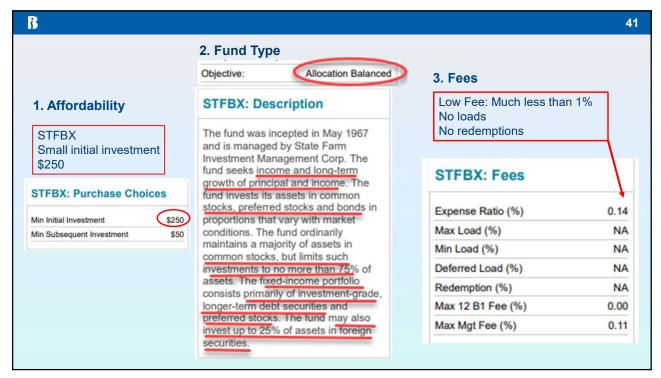


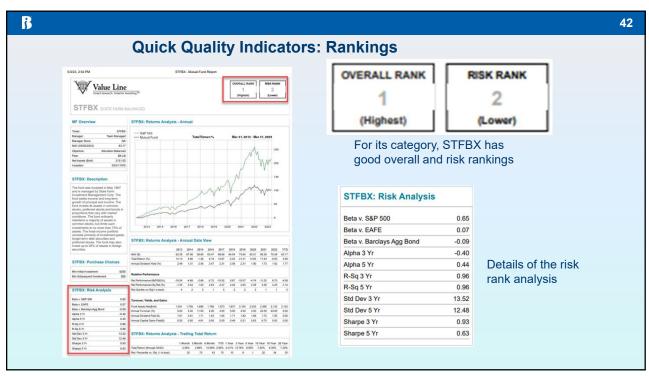






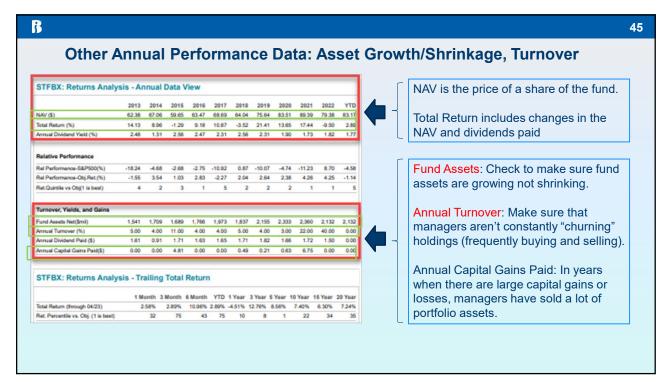


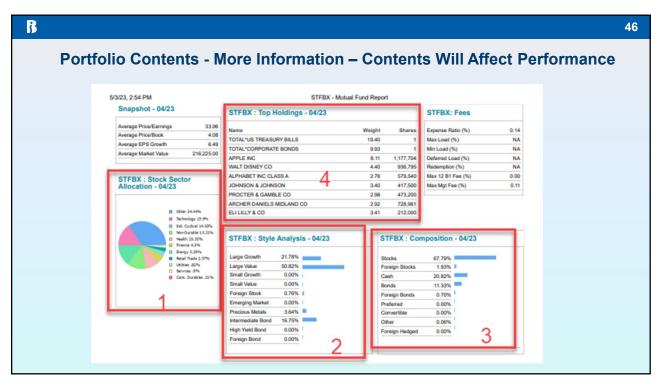


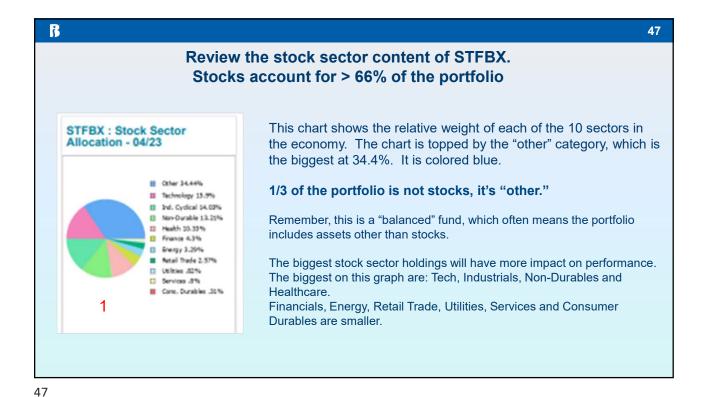


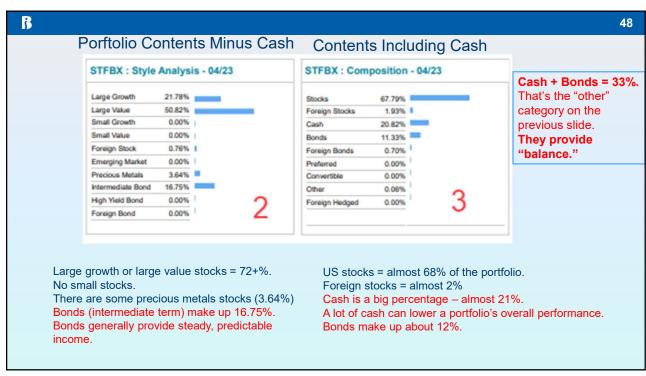


Quality Considerations: Compare to Similar Funds - Return Quintile & Percentile Value Line est) (Lower) 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 Relative Performance -18.24 -4.68 -2.68 -2.75 -10.92 0.87 -10.07 -4.74 -11.23 8.70 Peer Group Over much of the past 10 years, STFBX has been in the 1st or 2nd quintile of its group (top 20-40%). YTD its in the bottom of its group (bottom 20%). STFBX: Returns Analysis - Trailing Total Return 1 Month 3 Month 6 Month YTD 1 Year 3 Year 5 Year 10 Year 15 Year 20 Year 8% 2.89% 10.96% 2.89% -4.51% 12.76% 32 75 43 75 10 8 The 1, 3 and 5 year track records of STFBX are good. Total returns are in the top 10% of its group. YTD it's at the 1 Morth, 2 Worth, 6 Worth, VTD, 1 Year, 3 Year, 5 Year, 15 Year, 15 Year, 20 Year, 2 bottom end of the track records, at 75%.





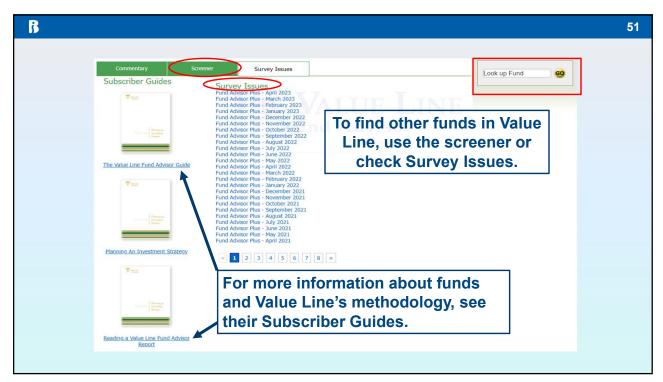






B 50 1. STFBX has been a generally steady but not a high-performance fund. 2. Returns over the past 5, 10, 15 and 20 years have been in the 6-8% range.
 1 Month
 3 Month
 6 Month
 YTD
 1 Year
 3 Year
 5 Year
 10 Year
 15 Year
 20 Year

 Total Return (through 04/23)
 2.58%
 2.89%
 10 20%
 2.90%
 3 Year
 3 Year
 10 Year
 15 Year
 20 Year
 Total Return (through 04/23) 2.58% 2.89% 10.96% 2.89% -4.51% 12.76% 8.56% 7.40% 6.30% 7.24% Ret. Percentile vs. Obj. (1 is best) 32 75 43 75 40 8 1 22 34 35 3. NAV (price) has grown slowly over the years. It slipped during the recent economic downturn but has started to recover. 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 62.38 67.06 59.65 63.47 68.69 64.04 75.64 83.51 89.39 79.38 83.17 4. Investors have been selling their shares during the downturn. It might be advisable to see if they return before making any decisions. Fund Assets Net(\$mil) 1,541 1,709 1,689 1,766 1,973 1,837 2,155 2,333 2,360 2,132 2,132 These are considerations investors often mull over when deciding whether to buy or sell shares of a fund and at what price. It's also a good idea to compare other funds in the same or other categories.



Resources in Other Libraries Some other local city libraries carry Value Line reports for funds, ETFs and stocks. Some carry Morningstar reports for the funds, ETFs and stocks. The Santa Clara County library system has Value Line, Morningstar and Standard & Poor's reports for funds, ETFs and stocks. Also... If you already have a brokerage account, logon and check their research tab. Some brokerage firms offer Morningstar and Standard & Poor's reports.

