

Welcome to a new year with the DC Chapter.

In addition to our regular Fall and Early Winter events (October Webinar, our Stock Selection Guide (SSG) classes, monthly Money Matters Book Discussions, and monthly Northern Virginia and Montgomery County Maryland Model Investment Clubs), we are reaching out to all of our BetterInvesting investment clubs.

Many of our chapter directors attended this year's National Conference in Chicago. Several of the classes in particular, provided exciting new information on such topics as *How To Get Members To Participate In Club Activities*, *Interpreting The SSG*, *What's New In Online Tools*, and *A Guide On When To Sell*. The Volunteer's Training Day gave us insight into an initial stock review process, *The Acid Test*. We want to share what we learned during a visit to your club's meeting, either in person, or if your meeting place has internet access, via our conference call Go-To-Meeting App.

Just email us at [contact@dc.betterinvesting.net](mailto:contact@dc.betterinvesting.net) to schedule a visit from one or more of our directors. We promise you a meeting that you will be discussing for many months after.

For those clubs searching for new members to keep your club afloat, we offer you a way to connect with our many individual investors looking to join a group of like-minded investors. Please visit the DC Chapter web page and click on the "Visit-A-Club" button. Clubs can download, fill out and submit the Visit-A-Club application. Once received, the club's name and meeting location can be listed as open for visitors and potential members, for individuals seeking clubs to visit and join.

Our chapter is always open to those within the DC region who wish to expand their horizon as chapter volunteers. Use the email link above to become a member of one of the most active chapters in the country.

- Sheryl Patterson, Chapter President

**Doug Gerlach Hosts Fall Webinar: October 2**

*Posturing for a Down Market* at 8:30pm on Wednesday, October 2, is a timely and vitally important topic. We have ridden the longest bull market in memory and have to expect that the good times will eventually end. Doug Gerlach, president of ICLUBCentral Inc., and editor of the Investor's Advisory Service and Smallcap Informer newsletters, will outline the five key considerations that growth stock investors should address to prepare for the coming bad times while continuing to benefit from present economic strength. To tune in to this free webinar, register at [www.betterinvesting.org/dcregional](http://www.betterinvesting.org/dcregional)



**Two Model Investment Clubs**

**MicNOVA in Northern Virginia** meets on the second Wednesday of each month at the Tysons-Pimmit Library in Fairfax County.

**MCMC in Montgomery County, Maryland** meets on the third Wednesday of each month at the Rockville Memorial Library in downtown Rockville.

Both are free and open to the public and follow best principles of Betterinvesting. Validate your ticket in Rockville library lobby, for two-hours free parking for MCMC at Town Square Garage B across from the library. Drop by for a visit to either club and network with other long term investors. Bring back some useful ideas for your own investment club or your own portfolio. See calendar, p. 2.

**Information about Webinars**

Stay connected to investors across the country and to volunteers in the local chapter of BetterInvesting—from the comfort of your home. There are many classes and stock studies offered. See calendar p. 2.

**How do I sign up?** BI members will receive an automatic email invite to register. Non-members need to send a request to Phyllis Woodring ([pwoodring5678@gmail.com](mailto:pwoodring5678@gmail.com)) to be included on BetterInvesting's DC Chapter guest list. When the invitation is received, click on "register" and fill out the online form.

**What equipment do I need?** Webinars are "listen only" so if you have speakers with your computer you need no additional equipment.

<b>Contact Info for BetterInvesting Washington DC Regional Chapter</b>			
<b>Title</b>	<b>Name</b>	<b>Phone</b>	<b>Email</b>
President .....	Jo Murphy .....	(703) 532-9107 .....	<a href="mailto:josephinemurphy@gmail.com">josephinemurphy@gmail.com</a>
Virginia Model Investment Club (MicNOVA) .....	Gladys Henrikson .....	(703) 346-5758 .....	<a href="mailto:gladys.henrikson@verizon.net">gladys.henrikson@verizon.net</a>
Montgomery County Model Investment Club (MCMC) .....	Kevin Gillogly .....	(301) 641-4977 .....	<a href="mailto:kevin.hdic@gmail.com">kevin.hdic@gmail.com</a>
Club Support.....	Kathy Emmons .....	(703) 915-2299 .....	<a href="mailto:kathy@emmonsgroup.com">kathy@emmonsgroup.com</a>
Classes .....	Jo Murphy .....	(703) 532-9107 .....	<a href="mailto:josephinemurphy@gmail.com">josephinemurphy@gmail.com</a>
Membership and address changes .....	BetterInvesting .....	(877) 275-6242 .....	<a href="mailto:service@betterinvesting.org">service@betterinvesting.org</a>

## 2019 FALL EDUCATION PROGRAM CALENDAR

**Sept. 10: Money Matters Discussion Group** 7–8:30pm  
*A Random Walk Down Wall Street* by Burton Malkiel. 2016 version. Will examine the updated material in this long-time classic. Oakton Library, Fairfax Free. All welcome

**Sept. 11: MicNOVA Model Investment Club** 7–9pm  
 Tysons–Pimmit Library Free. Visitors welcome

**Sept 18: MCMC Model Investment Club** 7-9pm  
 Rockville Memorial Library Free. Visitors welcome

**Oct. 2: Chapter Webinar** 8:30–9:30pm  
 Posturing for a down Market, presented by Doug Gerlach. Register at [www.betterinvesting.org/dcregional](http://www.betterinvesting.org/dcregional) Free

**Oct. 8: Money Matters** 7–8:30pm  
*Bad Blood: Secrets and Lies of a Silicon Valley Startup* by John Carreyrou. A riveting tale of visionary entrepreneurship gone very wrong. Oakton Library, Fairfax Free. All welcome

**Oct. 9: MicNOVA Model Investment Club** 7–9pm  
 Tysons-Pimmit Library. Free. Visitors welcome

**Oct. 16: MCMC Model Investment Club** 7–9 pm  
 Rockville Memorial Library Free. Visitors welcome

**Oct 26: (1) Stock Selection Method (SSG)** 9–4pm  
 Instructor: Gillogly  
 In depth understanding of the structure and method of BetterInvesting's fundamental analysis tool.  
 VT Northern Virginia Center Cost: \$50\* see note

**Nov. 2: (2) Software to Improve Stock Picks.** 9–12noon  
 Do the SSG using the Online Tools. Instructor: Murphy  
 Bring your laptop or tablet.  
 VT Northern Virginia Center \$30\* see note

**Nov. 2: (3) Improve Your Analysis Skills** 1–4 pm  
 Instructors: Patterson, Murphy  
 Practice forming good estimates on the 5 judgment points of the SSG. VT Northern Virginia Center \$30\* see note

*Note: For Oct. 26 and Nov. 2 classes: \$80 total for both days and all three sections, or can pick and choose individual sections at prices indicated.*

### Class/Event Locations:

**Oakton Public Library**, 10304 Lynnhaven Pl., Oakton, VA (Near Oakton Shopping Center, Hunter Mill & Rte. 123).  
 Map: [www.fairfaxcounty.gov/library/branches/oakton](http://www.fairfaxcounty.gov/library/branches/oakton)

**Rockville Memorial Library**, 21 Maryland Ave., Rockville, MD. 2-hour validated parking in Rockville Town Square Garage B.  
 Map: [www.montgomerycountymd.gov/library/branches/rockville.html](http://www.montgomerycountymd.gov/library/branches/rockville.html)

**Tysons-Pimmit Library**, 7584 Leesburg Pike, Falls Church, VA. Map: [www.fairfaxcounty.gov/library/branches/tysons-pimmit-regional](http://www.fairfaxcounty.gov/library/branches/tysons-pimmit-regional)

**Virginia Tech (VT) Northern Virginia Center**, 7054 Haycock Road, Falls Church, VA. (Located near the West Falls Church Metro Station)

**Detailed Directions and Maps Online:** [www.betterinvesting.org/dcregional](http://www.betterinvesting.org/dcregional)

**Register Online with Credit Card:** [www.eventbrite.com](http://www.eventbrite.com) keyword BetterInvesting or register online at [www.betterinvesting.org/dcregional](http://www.betterinvesting.org/dcregional)

**Pay by Check:** Use the registration form and mail with your check

**Nov. 12: Money Matters** 7–8:30pm  
*You Need A Budget: The Proven System For Breaking The Paycheck-To-Paycheck Cycle, Getting Out Of Debt, And Living The Life You Want* by Jesse Meachem. Addressing readers of all ages, the creator of a popular expense-tracking app explains his 4 simple rules for effective money management. Oakton Library, Fairfax Free. All welcome

**Nov. 13: MicNOVA Model Investment Club** 7–9pm  
 Tysons-Pimmit Library. Free. Visitors welcome

**Nov. 20: MCMC Model Investment Club** 7–9pm  
 Rockville Memorial Library Free. Visitors welcome

**Dec. 11: MicNOVA Model Investment Club** 7–9pm  
 Tysons-Pimmit Library Free. Visitors welcome

**Dec. 18: MCMC Model Investment Club** 7–9pm  
 Rockville Memorial Library Free. Visitors welcome

**Jan. 8: MicNOVA Model Investment Club** 7-9 pm  
 Tysons-Pimmit Library Free. Visitors welcome

**Jan. 14: Money Matters** 7–8:30pm  
*Mastering the Market Cycle* by Howard Marks  
 Oakton Library, Fairfax Free. All welcome

**Jan. 15: MCMC Model Investment Club** 7-9 pm  
 Rockville Memorial Library Free. Visitors welcome

### BetterInvesting™ DC Regional Chapter Course Registration Form — Fall 2019

Please submit one form per class at least one week before class begins, 2-day online registration deadline. No credit or refunds for missed classes. Request transfer to another course two weeks prior to course date from the Director of Education, [education@naicdc.org](mailto:education@naicdc.org). Please make check payable to: DC Regional Chapter–NAIC and mail with form to: BetterInvesting™ Course Registrar, 6123 Beton Ct, Gainesville, VA 20155.

Tuition:  \$30 per ½-day class  \$50 per all-day class  \$80 per 2-day class

Course name: \_\_\_\_\_ Course date: \_\_\_\_\_

Your name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP \_\_\_\_\_

E-mail address: \_\_\_\_\_  Use only in reference to this class.